

THE TIMES

Tomorrow

Secrets exposed How government hides its leaking system

Big screen TV Race for new-style viewing at home

Mort d'Arfur George Cole on his return to the stage

Battle fields Preview of the rugby internationals

Portfolio

The Times Portfolio daily competition prize of £2,000 was won yesterday by Mr A J Street of Hackney, London. Portfolio list, page 12: how to play, information service, back page.

Happy-in-oven in sentenced

Richard, aged 19, of Thame, Kent, who put py in a hot oven for his living room floor, sentenced to three months in detention. The died.

Die date

Bishop of Canterbury Robert Runcie, will die in Bombay on 9, while both mening separate tours. Dr Runcie will also Mother Theresa in India. Lambeth Palace announced.

Buying power

A Labour government would use Marks and Spencer buying methods as the basis for a £55 billion a year Buy British campaign, according to Mr Roy Hattersley, the deputy party leader. Page 8.

SMOKING is... (Cough) Frighfully good (Cough) joy SPORT (Cough)



Car confusion

Motorists found guilty of identical traffic offences can expect much heavier fines in some parts of the country than elsewhere, according to a survey by the Automobile Association. Page 3.

Oath sworn

To mark his eighteenth birthday, Don Felipe de Bourbon, Crown Prince of Spain, swore to uphold the country's democratic constitution - an unprecedented move. Page 8.

Drug verdict

Jason Fitzsimmons, aged 14, who died after smoking heroin in Croxeth, Liverpool, died because of his "non-dependent use of drugs," an inquest decided. Page 2.

Husain failure

King Husain of Jordan's Middle East peace plan was thought to have collapsed after the failure of talks with Mr Yassir Arafat in Amman. Page 8.

Inquiry hitch

A judicial inquiry into police methods in Chile may be analysed by a decision of the supreme court judges. Page 6.

FOCUS

ere are not enough homes this year's Edinburgh Commonwealth Games £250,000 to drop plans to make the event a "non-smoking games" with sponsorship from health bodies, it was claimed yesterday.

Table with 2 columns: News, Sport, etc. and 2 columns: 1-31, 32-52.

Channon blocks key witnesses at leak inquiry

By Philip Webster, Political Reporter

The Westland affair yesterday developed into an angry constitutional clash between the Government and Parliament when ministers stopped key witnesses appearing before a Commons select committee to give evidence about the leak of the Solicitor General's letter and Mr Leon Brittan and government officials refused point blank to answer further questions about the leak.



A serviceman carries a piece of debris believed to be from the shuttle Challenger and found on Cocoa Beach in Florida. The debris is being impounded for Nasa inquiries.

Shuttle searchers find 30ft-long piece of wreckage

From Trevor Fishlock, Cape Canaveral

The search for an answer to the Challenger shuttle disaster became an urgent national campaign yesterday. The best engineering and scientific brains are being recruited to find out what caused the explosion that obliterated the craft and its seven crew 75 seconds after launch.

News International dispute Thatcher attacks Wapping boycott

By Anthony Bevins, Political Correspondent

The Prime Minister agreed yesterday with a Commons suggestion that the Labour boycott of all journalists employed by News International cut at the very root of democracy.

US deficit soars to \$148.8bn

From Bailey Morris, Washington

The US Trade deficit, exacerbated by the high dollar for all of 1985, surged to a record \$148.8 billion (£105 billion) last year as imports continued to outpace exports in a pattern that produced the worst trade year ever.

Jobless level surges to record 14.4%

By David Smith, Economics Correspondent

Unemployment has surged to a new record level, dashing Government hopes that the jobless total had stopped increasing. The adult unemployment total, after seasonal adjustment, rose by 20,600 to 3,204,900, a peak, between December and January.

The search for an answer to the Challenger shuttle disaster became an urgent national campaign yesterday. The best engineering and scientific brains are being recruited to find out what caused the explosion that obliterated the craft and its seven crew 75 seconds after launch.

Killer widow's case reviewed

The case of an elderly widow serving a life sentence in Durham prison for murdering her lover is under review by the parole board.

Amex outlook

Direct foreign investment in developing countries could double to about \$20 billion (£14.3 billion), American Express Bank says in its latest Review. The increase would be three times the new bank credits proposed under the Baker plan for increasing capital flows to developing countries.

GREENPEACE advertisement with logo and text: WHERE TO FIND US. IN ACTION: DEFENDING, CAMPAIGNING, RESEARCHING, EDUCATING, ALL FOR THE NATURAL WORLD.

Tobacco firms accused of games sponsor offer

The tobacco industry offered the HEC was interested in promoting the games as a "non-smoking games". We said we might be but Sir Russell said the consortium was looking for sponsorship in the tune of about £1 million. That is way beyond our means. I said we might manage perhaps £100,000.

Handwritten note in Arabic script: شكرا من الأهل







# Father of boy shot in bed is jailed for robbery

From Tim Jones, Swansea

A man whose son, aged five, was accidentally shot dead during a police search was yesterday jailed for five years for armed robbery.

John Shorthouse, aged 26, of Barratts Road, King's Norton, Birmingham, had admitted robbing Mr Norman Aubrey of £180 and two cheques at his Old Moat Restaurant, Kidwelly, Dyfed.

Passing sentence at Swansea Crown Court, Mr Justice Tudor Price said he would have jailed him for nine years but for the death of his son and his guilty plea.

Mr Anthony Evans, QC, of the defence, said Shorthouse realized his son could not have died had he been involved in the robbery. "He is never going to be able to forgive himself."

Two other gang members were also jailed. Stephen Herbert, aged 28, of Walker's Heath Road, King's Norton, received five years after admitting robbery and possessing a shotgun.

Jonathan Williams, aged 35, of Firth Drive, Yardley Wood, Birmingham, had denied the robbery and shotgun

# Ministry's lies led to pig deaths

By Richard Evans

A farmer is to receive £7,500 compensation from the Ministry of Agriculture after deliberate deceit and "unreasonable secretiveness" by its officials contributed to the death of more than 100 pigs.

In a highly critical report published yesterday, Mr Anthony Barrowclough, the parliamentary ombudsman, said the ministry acted in a high-handed manner and lied, causing the farmer "considerable personal upset."

The ombudsman upheld the man's complaint that the ministry had deliberately withheld information from him while investigating a suspected outbreak of Aujeszky's disease on his farm, including telling a deliberate lie about results of tests on his animals.

The disease is caused by a herpes virus and affects pigs. The farmer only found out unofficially that all but two of his herd had been cleared.

As a result the farmer, mistakenly thinking his entire herd was soon to be destroyed, stopped feeding the pigs specially treated food to prevent stomach disorders. Two weeks later a dysentery outbreak resulted in the death of 106 pigs.

The ministry has formally apologized to the farmer.



An ESPCA marksman (right) preparing to shoot a badly oiled swan after vandals discharged 2,000 gallons of oil into the River Tweed at Berwick. At least 60 swans were beyond saving and destroyed.

# Dalglish wins libel damages

Kenny Dalglish, the Liverpool manager and Scotland footballer, yesterday won undisclosed libel damages to the High Court over a newspaper article, which linked him with an agent's activities in the transfer of players.

By falsely stating that Mr Dalglish was one of the players involved with Mr Frank Boyd, doubt was cast on his suitability to hold a position of trust and responsibility, Mr Justice Leonard was told.

It was also a grave reflection on his integrity.

Mr Richard Rampton, counsel for Mr Dalglish, said he was not employed by Mr Boyd, had never been a director of Mr Boyd's company, Media Star Management.

He sued Mirror Group Newspapers complaining about the article in the Northern edition of the *Daily Mirror* in March, 1985.

Mr Edward Garnier, counsel for the *Mirror*, said they never intended their article to cast any adverse reflection.

The statements they made about him were based both on information given to them by Mr Boyd and upon newspaper sent to them by Mr Boyd which erroneously recorded that Mr Dalglish was a director of one of Mr Boyd's companies.

# Demand for more spending on mains repairs

By Hugh Clayton  
Environment Correspondent

Mr Peter Lofthouse, chairman of the Sewers and Mains Committee of the Water Authorities Association, said that present spending of £60 million a year on repairing water mains was far too low.

He was speaking at the start of a campaign by water authorities and the Water Research Centre to find and repair corroded mains.

Mr David Field, Director of Engineering at the centre, said that most cases of bad tastes and smells in water were caused by faults in householders' plumbing.

But the 100,000 complaints a year about low pressure and discoloured water from the taps usually resulted from corrosion in public mains pipes.

# Housing is blamed for job losses

By Christopher Warman  
Property Correspondent

Scotland's high proportion of council housing has led to unemployment and immobility of labour, according to a study published today by Aims of Industry, the free enterprise organization.

It has led to a vicious circle in which subsidized low rent policies have increased the rate burden. "This has placed an extra burden on business, which has frequently led to closure or relocation and has, in turn, discouraged new firms from moving in. In turn, even more people became unemployed," Rachel Tingle, the author, says.

While home ownership in England is more than 60 per cent, figures for Scotland show that 37 per cent of homes were owner-occupied, 9 per cent privately rented, and 53 per cent council-owned.

The most serious problem associated with Scotland's council housing was "the ensuing immobility of labour" - and this has serious consequences for the whole Scottish economy. In a period of rapid economic change, high labour mobility is essential if Scotland is to achieve the economic growth and prosperity of which she is capable.

The study, *Housing and Mobility in Scotland*, calls for an acceleration in the sale of council houses, encouragement for the refurbishment and sale of vandalized council property, and reform of the regulations for the private rented sector.

# EEC told to act on cereal glut

By John Young  
Agriculture Correspondent

EEC farm ministers must have the courage to act now to avoid a crisis arising from the massive cereals surplus, Mr Michael Jopling, Minister of Agriculture, said yesterday.

Speaking at an international seminar in Berlin, he said that, failing a new initiative of some kind, the expected growth in production had no chance of finding an outlet.

Attempts to find new industrial uses for cereals or to expand traditional outlets were not enough to solve the problem.

There were two ways of tackling the situation: production could be physically controlled, creating an enormous structure of bureaucratic interference and denying consumers the benefits of lower prices, or the industry could be more exposed to market forces.

"I hear the objection that this will lead to the collapse of an essential ingredient of our society because of its effect on rural life", Mr Jopling continued. "I frankly do not believe that it is an essential element of any country's life to live by producing goods that nobody wants to buy."

There was also a need to examine more critically the notion that a main aim of European agricultural policy should be to favour small scale family farms.

# Heather plant move to heath

Hampstead Heath in west London, the first area of common land preserved for the public since 1871, is to undergo a transplant operation after the abandonment of the Greater London Council's conservation team.

An acre of heather of the ling variety, *Calluna vulgaris*, is to be transferred to the highland of Parliament Hill from the Forestry Commission land in Surrey

# New laws urged to save small farms

Legislation may be necessary to protect the decline of small family farms in Britain which are the lifeblood of the countryside, Sir Richard Butler, President of the National Farmers' Union said yesterday (the Press Association reports).

Special help is needed to enable small farmers to face up to pressures on the industry, he said, and some areas may need EEC legislation. That should deal with four areas: quotas, payment, taxation and structures.

# 49% of clergy will vote Alliance, poll shows

The image of the Church of England as the Tory Party's prayer suffers a further blow with the disclosure that nearly half the church's clergy tend to vote Liberal/SDP alliance at the next election.

In a Gallup Poll of 875 men published yesterday, 49 per cent said they would vote Alliance, 24 per cent Conservative and 13 per cent Labour.

The poll was conducted for the Archbishop of Canterbury's Commission on Urban Priority Areas, whose report *Faith in the City*, was spearheaded by Tory MPs.

In a sample of 402 clergy, 189 were interviewed, 189 were in inner city areas such as London, Birmingham, and Newcastle upon Tyne.

Inner city clergy, the survey found, were more satisfied with their ministry than clergy in other areas. Marriage breakdowns were top of the problems they had to deal with in their parishes. Race relations came bottom of the list.

They reported an average Sunday attendance at their churches of 119 and average

giving a head of £1.60 a week.

Evangelicals reported larger congregations than other clergy.

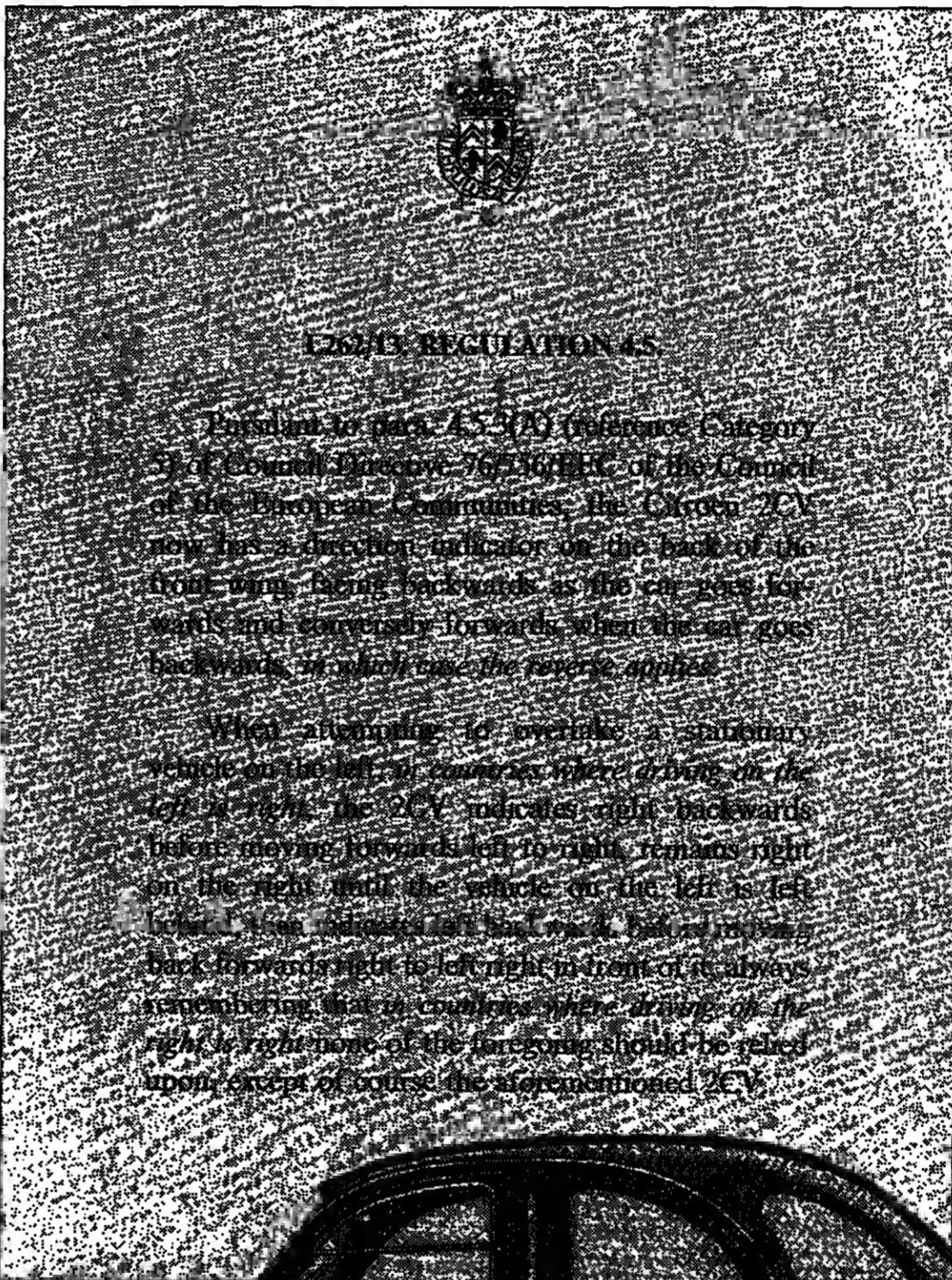
Because they were on relatively low incomes they were more dependent than other professionals on working wives. The poll showed that 22 per cent of clergy wives had full-time jobs and 24 per cent part-time.

Only 11 per cent of clergy listed personal problems of faith among their concerns.

Inner city clergy listed fears of mugging, poor education for their children, vandalism, difficulty in leaving their house unoccupied, exhaustion and being outnumbered by people of other faiths and cultures among their concerns.

But despite their problems, 43% said they would encourage others "very strongly" to join the ordained ministry and 32% "quite strongly."

Gallup Survey of Church of England Clergymen (Church House Bookshop, Great Smith St, London SW1; £2.95).



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# Court ruling threatens judge's inquiry into Chile police methods

From Lake Sagaris Santiago

A decision by three judges of Chile's Supreme Court threatens to paralyse a judicial investigation into the murders of three opposition leaders which has created serious political problems for the military regime of President Pinochet.

In March last year the bodies of a teachers' union leader, a commercial artist and a worker in the Roman Catholic Church's human rights department were found in a field, virtually drained of blood with their throats slashed.

Judge José Cánovas's investigation has already led to the closure of a special police department dedicated to "anti-subversive" operations and the arrest of several high-ranking officers of the Carabineros police force.

In August, a member of the military junta, General Cesar Mendoza of the Carabineros, was forced to resign as a result of Judge Cánovas's findings. It caused bitter dispute in Chile's normally united armed forces.

But early last week, less than a month after 12 of the 13 members of the Supreme Court had a friendly lunch with General Pinochet, three Supreme Court judges ordered the release of two Carabineros colonels indicted by Judge Cánovas.

A Chilean journalist who specializes in the court system spoke for many when



President Pinochet fears of influence over judiciary she concluded that "recent events confirm the evidence of the past 12 years: the judicial system does not function independently of the government".

A veteran political observer, Señor Fernando Paulsen, went one step further: the Supreme Court decision, he said, is part of the Government's strategy to remove a politically dangerous situation from the public domain of the courts.

From the start, the military Government denied any involvement in the Cánovas case, classifying it as criminal rather than political.

But, little by little, as Judge Cánovas has unwound the tangled threads of contradictory police reports, witnesses' testimony and circumstantial evidence, the structure and

modus operandi of Chile's security services has become increasingly apparent.

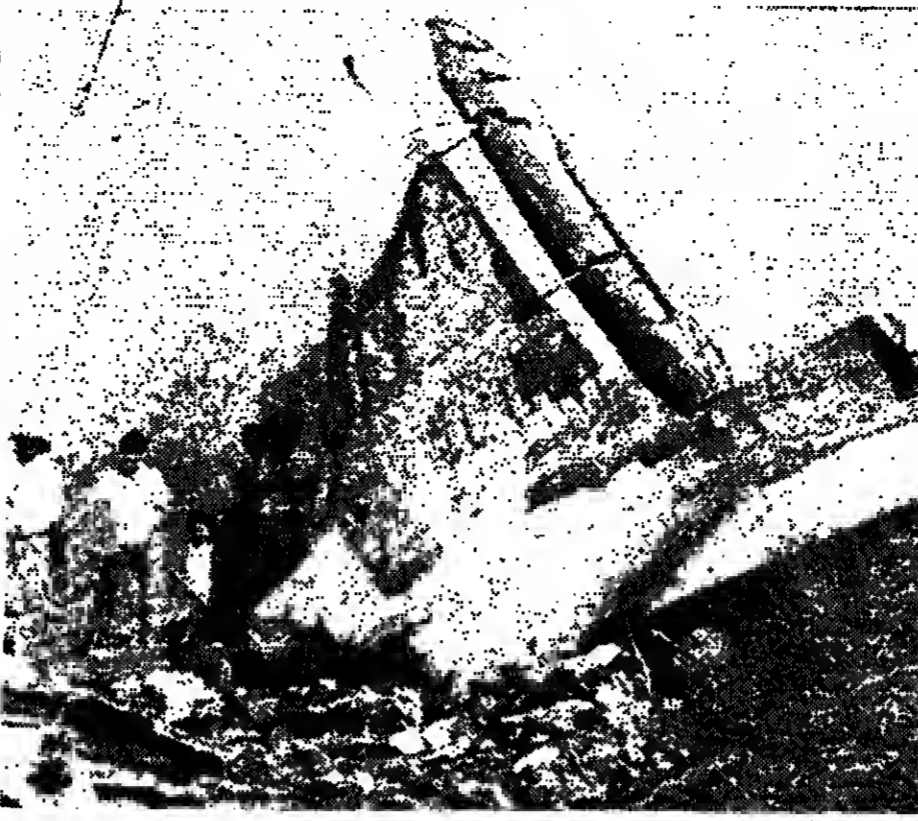
A hitherto hidden but bitter rivalry between the uniformed Carabineros and the political police became public knowledge when the latter provided Judge Cánovas with the names of Carabineros members involved in the killings.

The Cánovas case, as it has become known, has also opened the way for other investigations which have revealed to Chileans what many people abroad already knew: detail of the military's "dirty war" against opponents since it took power.

This month he finally found and ordered the arrest of one of the most feared political police informers, a former member of the communist youth organization, whose denunciation and betrayal of his colleagues led to their disappearance and probable death in 1976.

But this week Judge Cánovas was forced to order the release of the informer, Señor Miguel Estay (alias The Ghost) after the Supreme Court made its decision.

Unless the ruling is reversed, it will be very difficult for the judge finally to bring the culprits to justice, even though it is widely believed that his thorough investigation, which remains confidential under Chilean law, reveals their names and details of the crimes.



The tail section of an Aero California DC3 airliner on a hillside near Los Mochis city in Mexico, where it crashed on Wednesday, killing all 21 people on board.

## Nine more counts against Tan

Singapore (AP) - The Malaysian financier and politician, Mr Tan Koon Swan, was charged in court here with nine additional counts of fraud and cheating involving the Pan-Electric Industries Ltd. conglomerate.

Mr Tan, aged 45, was charged last Thursday with six counts of abetting criminal breach of trust designed to "dishonestly dispose" of 5.6 million Singapore dollars (\$2.6 million) worth of assets in the Pan-Electric group.

Mr Tan has pleaded not

guilty to all the charges, but he is free on bail of 40 million Singapore dollars (\$18.3 million). His case is scheduled to be heard later this year.

He now faces a total of 15 counts of fraud and deception, abetting criminal breach of trust and fraudulently manipulating the stock market involving assets worth about \$13.6 million.

He is charged under the Securities Industry Act and the Companies Act, which carry penalties of imprison-

ment and fines or both.

Mr Tan is president of the main ethnic Chinese political party, the Malaysian Chinese Association, the second largest party in Malaysia's National Front Coalition.

He is widely regarded as the most politically powerful and economically influential Chinese in Malaysia.

Trading in Pan-Electric shares was suspended on November 19. It was ordered into receivership by a court on November 30.

## Euthanasia trial

# Mass murder case takes gentle pace on doctors' orders

From Frank Johnson, Bonn

Throughout the coming months, and perhaps for the whole year, three men charged with being accessories to several thousand murders will appear in court in Frankfurt - but only once a week and then for only three hours at a time.

Despite the almost limitless seriousness of the charges, they have to be treated gently because of their age and health. They are in their seventies and all have infirmities of one kind or another.

Indeed, their physical conditions have kept them out of court for 20 years. It was 20 years ago that they first stood trial and ever since they have managed to produce doctors' certificates to show why further court appearances would put a strain on their health.

They are experts on such matters. They are themselves doctors - the three survivors of the medical team which in 1940 and 1941 allegedly carried out the euthanasia programme on Germany's insane and terminally ill.

Arraigned in Frankfurt on Wednesday were Dr Aquilin Ullrich, aged 71, Dr Heinrich Bunke, aged 71, and Dr Klaus Endrueit, aged 72. They stood trial for the same offences 20 years ago and were acquitted on the grounds that they did not know what they had done had been illegal.

Such a verdict was a denial of the post-Nuremberg morality which said an act was not legal simply because the state said it was the law or ordered a citizen or soldier to do it. The prosecution appealed against the acquittal and the federal high court ruled that the three must stand trial again.

For the next 20 years, they managed to get certificates of ill health from sympathetic members of their profession.

On Wednesday, the defendant Dr Endrueit did not

appear. His lawyer said he had kidney and circulation trouble. Given his age, there is no reason to doubt it.

But still, the willingness to help keep the three out of court reflects badly on the minority of the West German medical profession responsible for doing so. This sympathy for those who carried out the euthanasia programme goes back a long way.

The programme was carried out under the leadership of two doctors who were also vigorous Nazis: Dr Karl Brandt and Dr Werner Heyde. Brandt was hanged by the Americans in 1948 but Heyde escaped from American custody and was condemned to death *in absentia*.

He practised for years in Schleswig-Holstein under the name of Dr Fritz Swade, protected by other doctors and some of the regional health officials who knew who he really was. Thinking himself about to be discovered, Heyde gave himself up in 1959. He would no longer have been sentenced to death because he would have been tried by a West German court and the country had abolished capital punishment. But he killed himself a few days before his trial.

The euthanasia programme was carried out under a "Fuhrer order" whereby people designated as "useless eaters" or those who had "an existence without a natural will to life" were put to death by carbon-monoxide poisoning. Relatives were told they had died from natural causes.

The programme is thought to have resulted in about 70,000 deaths. The victims were taken from psychiatric hospitals throughout Germany to three purpose-equipped places: Berlin; Brandenburg, near Berlin; and Bernburg, in the East German area, which is now in East Germany, and Pirna, Saxony, also now in East Germany.

## Pledge by China on reporting

Hong Kong (Reuters) - A senior Chinese official promised press executives here yesterday that Hong Kong would retain press freedom after it reverted to China in 1997.

But Mr Lu Ping, Secretary General of China's Hong Kong and Macao Affairs Office, was also quoted as saying that Peking would not allow its sovereignty over the territory to be harmed.

"He said there would be press freedom on the major condition that its sovereignty should not be damaged," said Mr T. W. Leung of the Hong Kong News Executives Association.

Mr Robin Hutchison, chief editor of the *South China Morning Post*, said Mr Lu was told of fears of legal restrictions on reporting.

## Police link killings by fingerprint

Paris (AFP) - Police have found a fingerprint to link six recent murders of lonely old women in Paris with a series of nine similar murders in the Montmartre area in 1984.

One police theory was that they had all been committed by the same killer - but they had no proof. Now the matching fingerprints could prove the theory.

The majority of victims were more than 80 years old. None was younger than 73.

The series of murders in 1984, within a 1,000-yard radius of the Sacré Coeur cathedral, baffled police and no arrests were made.

A new series started at the end of last year. The old ladies were either strangled or suffocated. Only cash was taken.

## Legal action threatened

# Madrid plea on Goya masterpiece auction

From Richard Wigg, Madrid

Spain has publicly appealed to Christie's, the auctioneers, not to go ahead with the planned sale of a 19th century masterpiece by the painter Francisco Goya. The Culture Ministry maintains that the documents offered to show its export had been legally approved are falsifications.

"We do not reckon a house with a reputation of Christie's will go ahead with auctioning a painting taken illegally out of Spain," Señor Miguel Sastrutegui, secretary general at the ministry, said.

The Culture Ministry has been on the track of "The Marquesa of Santa Cruz", one of Goya's great mid-period paintings, dating from 1805, since the summer of 1983. It then alerted Interpol that the painting had been smuggled out of the country after being sold by the heirs of a Basque banker, going first apparently to the United States and then Britain.

"I just do not believe a painting sought by Interpol could be auctioned," Señor Sastrutegui said, adding that the Government intends to take legal action where necessary to recover the masterpiece. The possibilities of international co-operation are good, he said.

Three people, including the former owners, had proceedings opened against them in 1983 before a Madrid court.

Under Spain's Protection of the National Patrimony Law passed by Parliament last summer, any works of art more than 100 years old discovered being exported without the approval of a special expert board become

the property of the state. Fines of up to £500,000 can be imposed for illegal exports.

But even under the previous law dating from the 1930s, approval for export was required and Señor Sastrutegui said that authorization for the Goya painting had never been sought. The senior official at the Culture Ministry who raised the alarm in 1983, after an anonymous claim that the painting was in America, and who said he had seen the export documents, described them as "bogus".

"We would never have approved its export," he said. "All the famous world galleries knew of the picture's position."

The authorities here believe that the painting, after being bought by an Argentine-based Spanish businessman, was smuggled out in a yacht before being sold in Switzerland to a British company, its present owners.

The painting, if sold, is expected to fetch millions of pounds. It was once acquired by Franco with the idea of presenting it to Hitler because the reclining marquis holds a Grecian type decorated with a swastika symbol.

The new law was badly needed. In 1983, after the alarm was sounded, a member of the Exports Board said more than half of art exports never came before them. "While we are reviewing objects of often rival worth paintings like Goya's 'Marquesa' leave the country by other means," she said.

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هكزا من الألف

# Howe to face stiff test on apartheid in Lusaka

By Nicholas Ashford, Diplomatic Correspondent

Sir Geoffrey Howe, the Foreign Secretary, will need all of his diplomatic skills when he attends a meeting of foreign ministers of the EEC and African "front line" states in Lusaka next Monday and Tuesday.

Sir Geoffrey is likely to come in for renewed criticism by the African leaders for Britain's refusal to impose economic sanctions on South Africa.

Although he will argue that British policy is in line with that of its European partners, there is a widely held view among the Africans that Britain's foot-dragging has prevented the Community from adopting a more robust policy towards apartheid.

The Foreign Secretary could also find himself in a difficult position if he comes face-to-face with leaders of the African National Congress while in Lusaka.

Although the ANC will not be attending the two-day meeting, which is being hosted by President Kaunda of Zambia, chairman of the "front line" states, they will be very much in evidence at the fringes of the conference.

Mr Oliver Tambo, the ANC leader, has his headquarters in Lusaka and he and other senior ANC leaders have been invited to attend a number of social functions at which Sir Geoffrey will also be present.

Although Britain has put its name to EEC and Commonwealth resolutions calling on South Africa to lift its ban on the ANC and to release its president, Mr Nelson Mandela, from prison, Britain has steadfastly refused to have any official contact with the organization because it advocates violence.

Does this mean he will refuse to talk to Mr Tambo or his colleagues if they try to approach him? If he declines he would offend his hosts.

The meeting, the first of its kind between the EEC and the foreign ministers of Angola, Botswana, Mozambique, Tanzania, Zambia and Zimbabwe, stems from a proposal made last year by former President Julius Nyerere of Tanzania.

Although South Africa's involvement in Namibia and Angola will be high on the agenda, Pretoria's domestic policies will be the main focus of attention.

The foreign ministers will closely examine the speech which President Botha is due to make before the South African Parliament today to see if it contains any signs that the Government is prepared to start talking to black leaders about moving away from apartheid.

Both the EEC and the Commonwealth have warned that they will consider imposing new restrictions on South Africa if progress is not made soon towards dismantling apartheid.

On the Commonwealth side, a decision whether to take further action will not be made until after the Commonwealth group of "eminent persons" has completed its report, probably by early July, on the prospects for promoting dialogue between Pretoria and black leaders.

# Land of darkness, permafrost - and untold riches Selling Siberia to the Russians

From Christopher Walker Yakutsk, eastern Siberia

As temperatures in this remote Soviet city dropped this week to minus 50 degrees Centigrade - about three times below that in the average domestic freezer - it became easy to understand why the new Kremlin leadership is fighting a losing battle to remedy Siberia's acute labour shortage.

Visibility was reduced to a few eerie yards by the swirling *zhanas*, or freezing fog that never lifts at such extremes and is thickened by the fumes from thousands of vehicle engines kept running round the clock. Eyes and outsiders are told to rub themselves with snow at the first tell-tale signs of frost-bite.

All buildings are erected on stilts above the permanently frozen sub-soil and triple-glazed in an effort to keep out the winter that lasts for eight months of every year. During the rest, temperatures soar to a sweltering 32 degrees Centigrade and attract swarms of vicious mosquitoes.

Yakutsk, one of the coldest inhabited spots on the globe, is also one of the main administrative centres involved in the costly Soviet drive designed to persuade an estimated one million workers to join the search for the forbidden region's massive deposits of oil, gas, diamonds, gold, coal and uranium.

As well as providing such bonuses as three times the average Soviet wage, the right to queue-jump for a new car, holiday rest homes in the Black Sea, sun and early retirement, the Kremlin is also trying to transform the image of Siberia from that of desolate penal colony to a seed-bed of economic reform and technological innovation.

Because of the remoteness, many of Siberia's 29 million inhabitants (excluding the unknown total still in labour camps) refer to the rest of the Soviet Union as "the mainland". Statistics provided by the state airline, Aeroflot, show that each person flies out on average three times a year in an attempt to make life tolerable.

Senior Soviet officials told *The Times* that the main problems outstanding in the drive to attract labour was the shortage of housing (a wait of over three years in a hostel is not uncommon) and of kindergartens. Housing costs were estimated by Dr Pavil



Despite temperatures about three times below the average freezer, life goes on in the Siberian town of Sakhard. But the extreme cold is a big factor in the losing battle to attract labour to the mineral-rich area.

Melnikov, Chief of Yakutsk's permafrost institute to be over twice those elsewhere in the Soviet Union.

The problems facing the Kremlin in exploiting what is known as "the Soviet El Dorado" were glaringly apparent in secondary school number six in the new coal-mining town of Neryungri, where the population has jumped from nil to over 100,000 in ten years, but many more workers are still desperately needed.

In a classroom dominated by portraits and sayings of Lenin, a group of 12 model pupils were produced to explain their thoughts about the Siberian way of life. When asked by one Western reporter how many were prepared to stay on after their education was over, less than half raised their hands.

Of the hardy, ambitious and often youthful Soviet citizens who have heeded the Kremlin's clarion call (the average age in Neryungri is 26) many have their own solutions for withstanding the climate. "Every morning, I rub my face with ice, it is the best way to keep out the cold", said Nina Mckin, wife of the foreman of a truck repair depot. "In the summer, I do the same with ice from the freezer."

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# N Zealand spurns bid to 'buy' two agents

Wellington (Reuters) - New Zealand said yesterday it was powerless to force France to pay compensation for bombing Greenpeace protest ship Rainbow Warrior but repeated that it would not contemplate freeing two jailed French secret agents.

The Prime Minister, Mr David Lange, said that there was virtually nothing a country of 3.5 million people could do to make France pay for the operation it ordered which sank the Greenpeace flagship and killed one of the crew.

"If you're big and you're powerful and you commit a crime, you don't, in the French view, have to acknowledge it," he said. "France simply wants to buy back two criminals. The simple fact is that we cannot in New Zealand sell two convicts."

The French Prime Minister, M Laurent Fabius, said in Paris on Wednesday that compensation talks between France and New Zealand were stalled by Wellington's refusal to negotiate the release of Captain Dominique Prieur and Major Alain Mafart of the DGSE intelligence service, who are each serving 10 years for their role in the sabotage operation last July.

New Zealand has sought about \$11 million (£7.8 million) from France for the costs of the police investigation and as damages for the invasion of its sovereignty.

ORLEANS: M Jacques Chirac, the French right-wing opposition leader, accused New Zealand of helping groups working against French interests and called on Wellington to release the two jailed French agents (Reuters reports).

# US warns firms in Angola

From Michael Binyon Washington

As Dr Jonas Savimbi, the Angolan rebel leader, met President Reagan yesterday, the Administration called in effect on US oil and other companies to consider pulling out of Angola.

The State Department said: "We are telling American companies active in Angola that they should take note of the fact that they are in the middle of a war, operating at great risk and that they should be thinking about US national interests as well as their own."

He said the US viewed with concern the escalation of the war in Angola, the growing Soviet involvement and the failure of the Luanda Government to negotiate and move towards a settlement in Namibia.

Much of the hard currency earned from oil exports was used to import military equipment and pay for Cuban troops, the spokesman said.

His call came after similar remarks by Mr Chester Crocker, the US Assistant



Dr Jonas Savimbi: seeking arms from Mr Reagan.

Secretary of State for African Affairs, who this week reversed previous Administration support for the Gulf Oil Company operating in Angola's Cabinda enclave. He said the presence of the company, which produces \$2 billion (about £1.3 billion) worth of oil a year, had not accelerated the Namibia independence negotiating process.

Dr Savimbi, the anti-Marxist UNITA guerrilla leader, is here for a week to seek US arms, mainly tanks and anti-aircraft missiles. He had

talks with Mr George Shultz, the Secretary of State, on Wednesday.

The Reagan Administration wants to give effective support to the South African-backed UNITA rebels despite strong opposition in Congress. It has reportedly asked the Senate Intelligence Committee for \$10-15 million in covert assistance to be administered by the Central Intelligence Agency.

Angola relies on oil for foreign exchange, and in 1984 the Administration said US business participation was "in the long-term interest of both our nations and of all Angolans". But the State Department, while repeating this on Wednesday, suggested it was no longer really the Administration view.

A clear reason for the change is the belief here that if Dr Savimbi is to be given more arms and backing, his first priority will be to attack important targets such as Angola's oil installations. The Administration does not want to be held accountable for losses sustained by US companies.

# Paper refuses to pay ANC case damages

Johannesburg (AP) - The *Johannesburg Star* yesterday said it would not pay £25,000 in libel damages awarded by a British court to a guerrilla leader, saying the court had no jurisdiction in the case.

The editor, Mr Harvey Tyson, said in a statement that the paper apologized in prior long ago for its error in reporting that Mr Joe Slovo, a white leader of the outlawed African National Congress, had arranged the murder of his wife, Ruth First, in Mozambique in 1982.

He said the retraction did not identify Mr Slovo by name for fear of repeating the libel. The paper later offered a settlement to Mr Slovo, including damages and payment of his legal costs.

# Mistakes committed by Gandhi trial judge

Delhi (Reuters) - The Delhi High Court said yesterday that the judge in the Gandhi murder trial committed irregularities when he sentenced the three defendants to death last week, but it declined to quash the sentences.

A two-judge panel, ruling on a petition by two of the convicted men challenging the validity of the sentencing, said it was up to a full appeals hearing to decide whether to quash the verdict and sentences. Appeals in the case will also be held in the High Court but have not yet started.

The judges ordered authorities at Delhi's Tihar jail to remove the convicted men from solitary confinement, issue them with winter wear, allow them to wear turbans and shoes and to

stop shining floodlights on them at night.

The joint petition by Kehar Singh and Balbir Singh, convicted of conspiring to murder Mrs Gandhi, challenged the legality of the death sentences on the grounds of sentencing irregularities and omissions by the trial judge, Mr Mohesh Chandra. The third defendant, Satwant Singh, has yet to launch his appeal.

The judges said sentencing did not conform with the criminal code because Mr Chandra failed to utter the regulation phrase that the convicted men should be hanged by the neck until dead.

The judges said the fear of the two convicted men that they might be executed without appeal was misplaced.

# Botha overrules ban on slogans

From Michael Hornsby, Johannesburg

South Africa yesterday cancelled an edict banning the public display or distribution of all posters, pamphlets, stickers and clothing expressing a political viewpoint or slogan of any kind.

The ban, issued on Wednesday by the Cape Town police chief, had been denounced as "absurd and ridiculous" by civil rights groups and the anti-apartheid opposition in the white House of Assembly, the Progressive Federal Party (PFP).

Dr Frederik van Zyl Sliebent, the PFP leader, said: "We must be one of the few countries in the world that pretend to have a parliamentary democracy where visual protest is banned by decree by a policeman when the head of state is due to make a crucial

speech and the no-confidence debate in Parliament is about to begin."

Today President Botha will open the 1986 session of Parliament, which in addition to the House of Assembly has separate chambers for mixed-race coloureds and Indians, in a speech that is tipped to set the Government's policy agenda for the year.

Mr Botha has been urged by the business community here, worried about the economic consequences of the continuing unrest, and by white liberal groups and moderate black leaders to make a bold statement of the Government's reform plans. Chief Gatsha Buthelezi, leader of the conservative Zulu-based Inkatha organization, said he thought the inclusion of black MPs or even Cabinet ministers in the

racially-divided Parliament might be one of the moves announced by Mr Botha. But he said that segregated Parliament would continue to be rejected by most blacks.

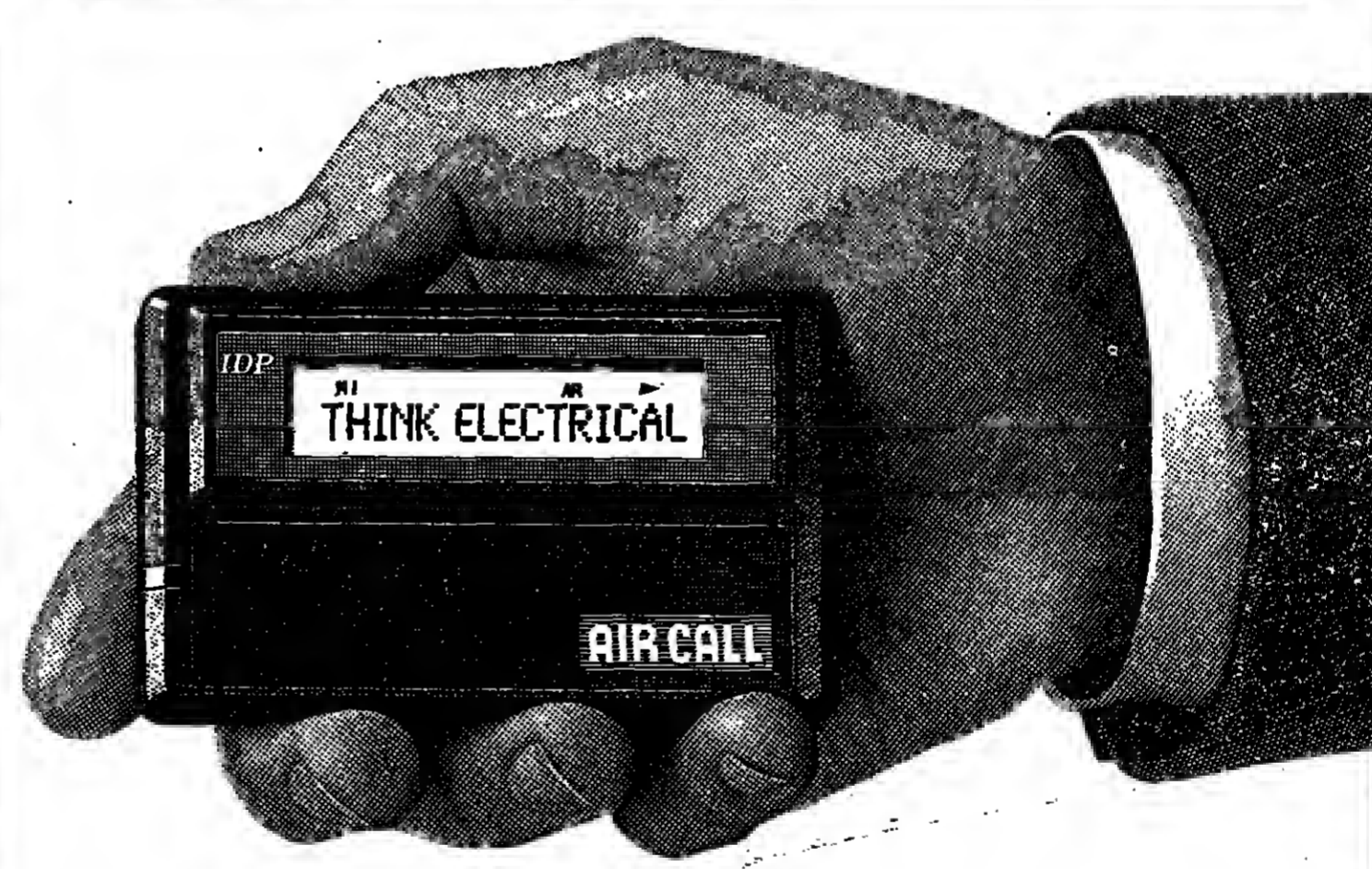
Meanwhile, a black man was shot dead and five other people were injured by police on Wednesday as violence continued in black townships.

Police said unrest in Maseruville, near Krugersdorp north-west of Johannesburg, spread to a nearby white suburb on Wednesday night when a petrol bomb was thrown at a private home.

Some black schools in Johannesburg, reopened this week after months of boycotts, were disrupted by gangs of youngsters armed with hatchets and sticks.

Spectrum, page 10 Botha resists, page 12

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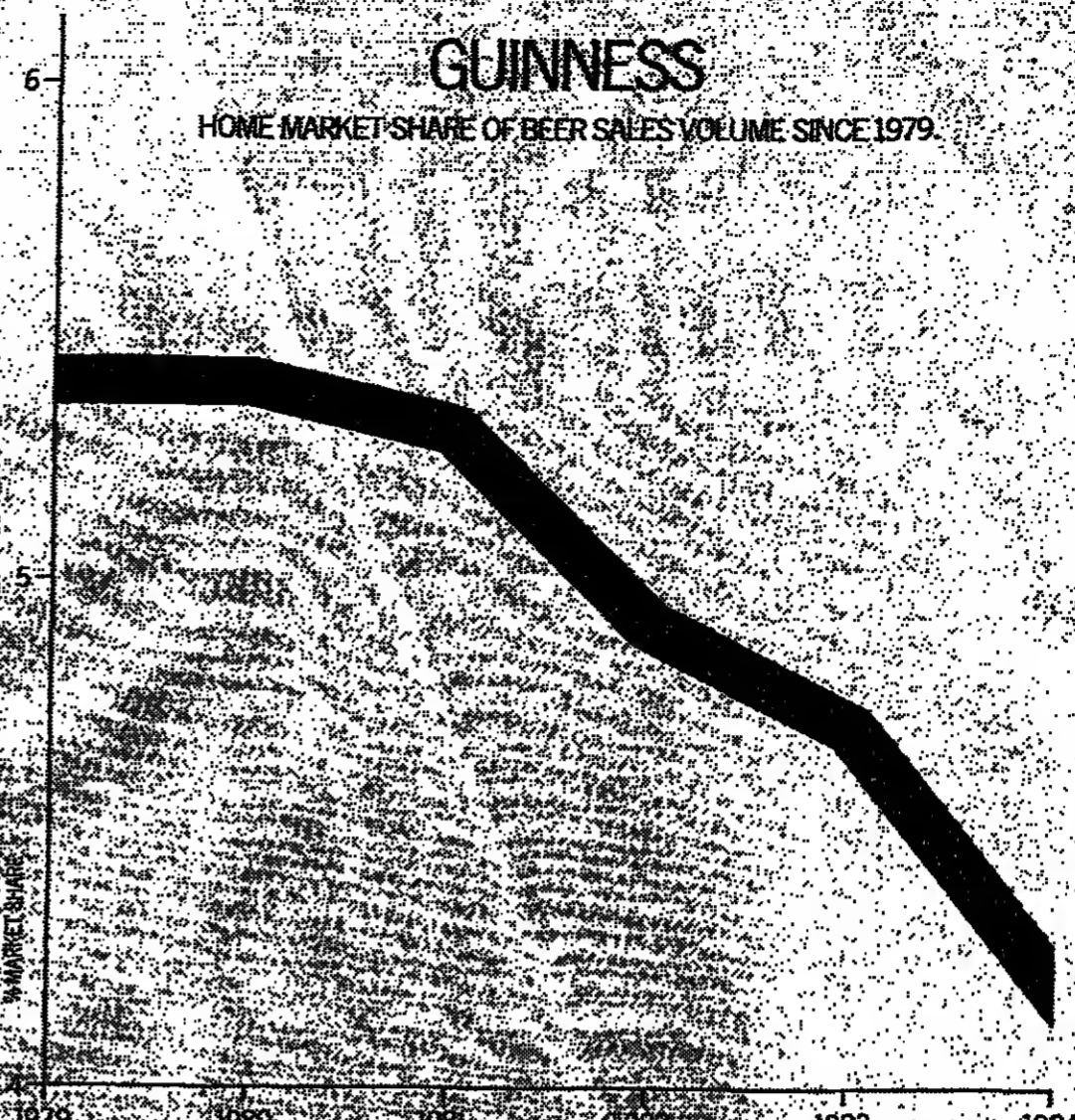
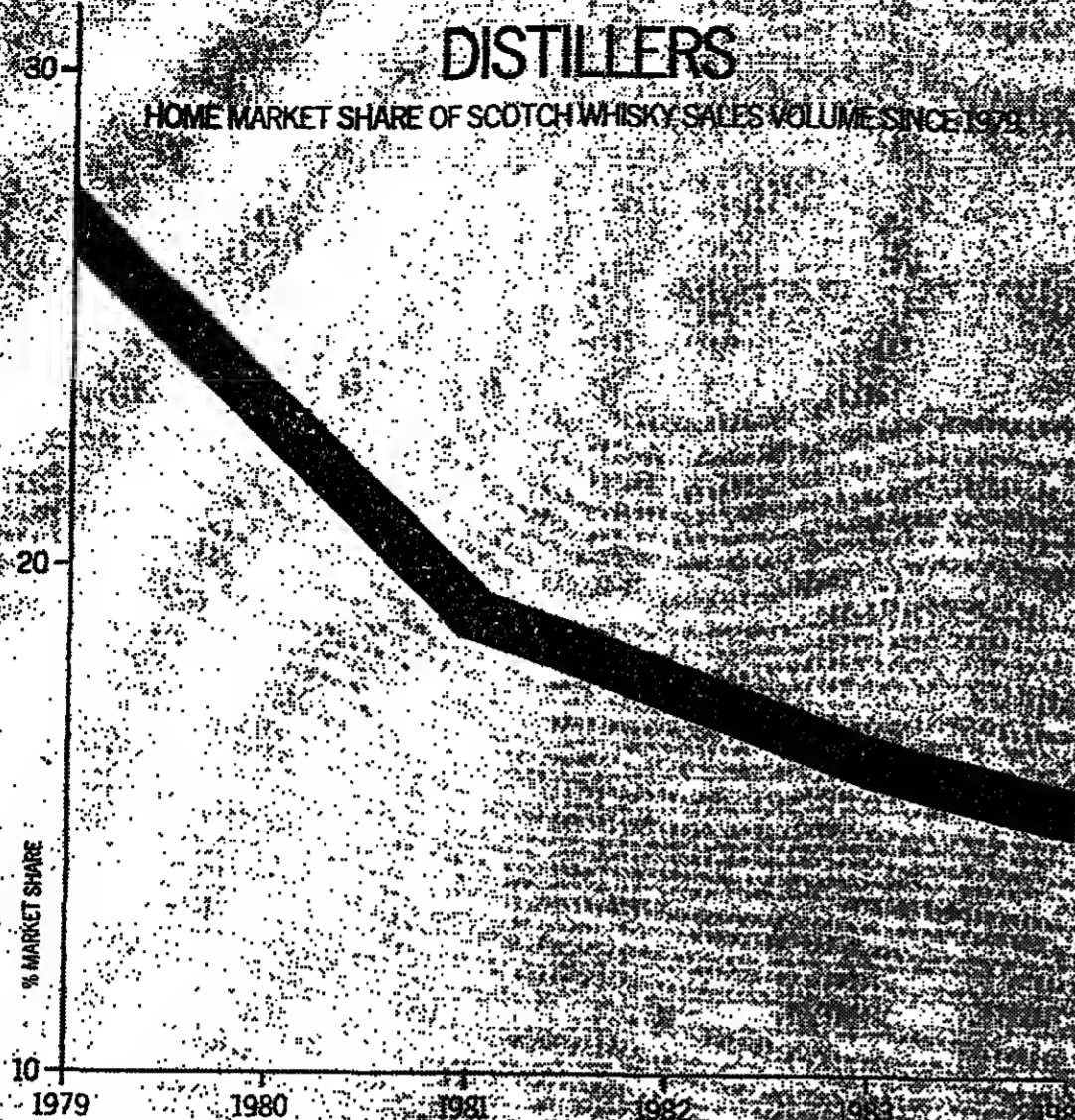
## AIRCALL

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Promises, promises

Yorkshire Television's recent First Tuesday documentary about Crown immunity curiously omitted a key interview with Lord Shawcross...

Coat of arms

Wherever Prince Charles goes, he can smell the fresh smell of paint. Yesterday, during a visit by him to the BBC's Kensington House offices...

Wax lyrical

Mrs Thatcher is the most popular political figure - beating even Sir Winston Churchill - in Madame Tussaud's latest poll. It shouldn't go to her head, however: she comes second to Hitler in the Hate and Fear section.

Sleeping partner

John Hume, the SDLP MP from Northern Ireland, fell asleep during Neil Kinnock's lengthy peroration about the Westland leak...



Burning issue

North London's top policeman, Deputy Assistant Commissioner Mike Richards, still insists that the lakes of petrol at Broadwater Farm actually existed as a fire trap for policemen during the riot...

Homesewn

Talk about the rich tapestry of life. Visitors to the V & A can now pay to see a voluntary charge not just to see an embroidered Napoleon and Queen Victoria in the newly opened exhibition 'Characters in Cloth'...

Schools: now everyone suffers

New Forum

I write to you more distressed about the state of education than at any time in my years at the school.

I approached the start of this term with considerable anxiety. What I find so demoralizing is the apparent indifference of those involved in negotiations...

Teachers vary in how they try to present their case and I have no desire to identify for you differences of approach between the teachers' associations...

Michael Hornsby on the likely tenor of today's speech responding to the mounting demand for change

When President Botha rises in the South African parliament in Cape Town today to open the 1986 session and to set his government's agenda for the year ahead...

There will be a difference, as usual, between the agenda and the underlying aim of South Africa's rulers: the continued retention of political control in white, preferably Afrikaner, hands...

Although opinion outside South Africa has for a long time been vocally hostile, the country's leaders have been able to shape their strategy with only cosmetic concessions to foreign opinion and have frequently operated with grand disregard for it...

This is not the first of Botha's speeches which has been eagerly awaited as a pointer to the future. The reaction to the last one which generated anticipation on this scale gave the Afrikaner establishment a violent jolt...

In the past he would have got away with it - after the ritual expressions of outrage around the globe. This time, the rand plunged in value, and American bankers, led by Chase Manhattan, called in their loans...

There is therefore a good deal riding on what Botha says today in a speech which has been dubbed "Son of Rubicon". There can be no turning back...

Others say there was a last-minute revolt by cabinet hardliners who threatened to resign if some of the reforms being discussed were not abandoned.

The Bird that could ruffle Bradley

Los Angeles Tom Bradley, Democratic mayor of Los Angeles, who narrowly lost the race for the governorship of California to the Republicans in 1982, is expected to be his party's nominee again this year...

By then Jerry Brown, in one of his most controversial acts, had named Bird to the court. Since she joined, it has overturned 52 of 55 death sentences passed to it for review from lower courts...

In any case, Bird's supporters believe the death penalty issue is a smokescreen to cover the motives of the anti-Bird campaign - to open her seat to an appointee of the Republican governor, George Deukmejian...

As for Bradley, he supported Bird when she came up for confirmation by the electors in 1978 and was returned to her office with only 51.7 per cent of the vote. But to stand by her this time, with a November poll recording only 35 per cent support for her, might endanger his own difficult race against the Republicans...

Tom Wicker

Pressure on all sides - but will Botha crack?



of one, "very stubborn", and showing no signs of a man who felt the need to court the outside world's sympathy or goodwill.

Whatever happened, the same mistake has not been made this time. High expectations of today's speech are being discouraged. The economic position is also somewhat improved.

The government, which went through a period of blind panic at the end of last year, seems to have recovered its nerve. A visiting delegation of US congressmen which met Botha this month found him, in the words

of one, "very stubborn", and showing no signs of a man who felt the need to court the outside world's sympathy or goodwill. This is causing concern in the business community, which fears that a reputation of the unyielding tone of the Durban speech could renew domestic unrest - it has shown some signs of wanting, if only through sheer exhaustion - and destroy the improving economic prospects.

Whatever happened, the same mistake has not been made this time. High expectations of today's speech are being discouraged. The economic position is also somewhat improved. The price of gold, South Africa's main foreign exchange earner, has risen sharply in the last few weeks, and with it the value of the rand.

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David Watt Sanctions and sanctuaries

After weeks of wavering and empty argument, the EEC foreign ministers agreed on Monday to a joint policy towards Colonel Gaddafi of Libya - except that it wasn't really united and they couldn't even say publicly that it was aimed at Gaddafi.

There is to be an arms embargo against "any country implicated in supporting terrorism", but Greece, supported by Italy and France, refused to allow a specific finger to be pointed at Libya. There is a promise not to take advantage of other people's economic sanctions against terrorism, but again it is apparently not possible to state openly that the only "other people" in the case are the US or that the sanctions in question are against Gaddafi.

In the light of this pathetic performance, you may say, the Americans are utterly entitled to their violent expressions of disgust at the feebleness, cynicism, and greed of their European allies. But what do the Europeans observe when they turn to the other side of the Atlantic?

President Reagan thunders denunciations of Gaddafi as a "fakie barbarian", sets his whole machine to disseminating to every corner of the globe the most lurid and demagogic picture of the Colonel that propaganda can devise, cuts off all economic links with Libya and sends an aircraft carrier to the Gulf of Sirte to brandish a big stick under Gaddafi's nose. But on fact is that this is all fustian. The economic links are insignificant anyway. Trade is very small. As for American naval and air demonstrations off the Libyan coast, they represent a mild humiliation of Gaddafi, in that he obviously dare not try to prevent them, but nothing more.

The conclusion to be drawn from all this is banal. In a highly interdependent world nobody, not even a superpower, has very much freedom of manoeuvre. The reason the Greeks do not want to gang up on Gaddafi is less to do with commercial self-interest than with the fact that Gaddafi is a Soviet client, while they themselves are on the borders of the Communist block and have had, since the Second World War, a very strong left.

It is this powerlessness, of course, which drives the Americans mad. It is Castro and the Ayatollah all over again. Here is the strongest nation on earth being deprived by a bad, half-mad, tinpot dictator and, god-damn it, why doesn't the President do something about it? The argument that President Assad of

Syria is harbouring and helping far more terrorists than Gaddafi ever did means virtually nothing in the US. What matters is that Gaddafi has set up as a public enemy for a particularly virulent brand of Third World anti-Americanism.

This difference of perception needs much more careful handling than it has received so far. It is foolish of Reagan to advertise the division by sending John Whitehead, a deputy secretary of state, on a deliberate publicised tour of the European capitals to make open demands which everyone knew in advance would be refused.

It was equally idiotic of the Europeans to promulgate an EEC statement that might have been deliberately designed to rub salt in the American wounds. If the alliance is in poor condition it cannot either resolve or paper over its differences better than this.

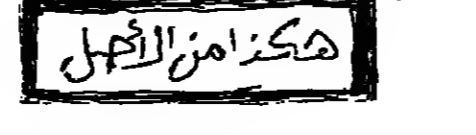
The underlying problem here is the perennial difficulty of reconciling the American and European views of the world. The US is engaged in a geo-political struggle with the other superpowers and we in Europe are still groping, in the post-colonial era, for some way of defining just how far we are willing to go drawn into the arena on the American side. Nevertheless, while we are all making up our minds about this, there is no reason why we should not look a bit more coolly at the most limited question of terrorism, which is equally a menace to Europe, the US and to everyone else.

Leaving aside the Utopian "solution", which is to cure the injustices from which terrorism arises, it is pretty clear what the main options are. One must deny terrorism an easy sanctuary and one must at the same time improve one's own defences against its activities. It is extremely difficult to eliminate all sanctuaries but it must be right to try to reduce them. But how? Neither Libya nor Syria can be forced to co-operate: they are not like "nests" of European corsairs which the US is able to clean out by force. But sovereign nations with powerful allies, notably the Soviet Union, the truth is that unless the US is prepared to allow the Russians back into the Middle East game in order to secure their beneficent influence by their clients, nothing very radical on the sanctuary front will come forth.

Moreover... Miles Kington Touchdown lowdown

When I was at school we played a game called rugby which involved a lot of running and passing the ball and scoring things called tries. When I watch television these days, I sometimes see men kicking the ball, kicking each other, blowing whistles and having things explained to them by the referee. This, for some strange reason that escapes me, is also called rugby, though it seems only distantly related to the game I used to play.

- "A try is definitely on here. The stand-off is about to try to drop and miss."
"Was an exciting game this turning out to be. (The score are roughly level)."
"Ah, my goodness me! Did you see that? (I didn't see it and I am about to look at it again on video)."
"The referee must have got something we didn't see. (I am not very sure of the rules these days, and nor is the referee)."
"While play has come in, standstill, let's see again the glorious moment... (We replay film of the player running 10 yards and falling over)."
"Ah, that was a really wonderful piece of artistry! (The fullback has kicked the ball down the ground into touch)."
"He's heading for a place in the record books. (He has kicked another penalty goal)."
"Ah, it's not perhaps a classic game, but it's desperately exciting. (It's so incredibly boring game and the scores are still roughly level)."
"The crowd is willing him to run with the ball. (He is going to kick the ball)."
"That gives us another chance to see... 10 yards and falling over again, but from a different angle."
"Hey, now we have a 16-12 lead on advantage. (I am reduced to reading out meaningless statistics)."
"Nobody in the crowd is going to leave before the final whistle. (It's too crowded to move)."
"You could cut the tension with a knife. (I have no idea what I am saying any more.)"
"It's a shame, in some ways, that the only try came from the losing side. (What a farce it all been)."
"Finally, before you leave us... (Yes, we're going to show you that man running 10 yards and falling over again, in slow motion)."







COURT AND SOCIAL

COURT CIRCULAR

January 30 The Princess Anne, Mrs Mark Phillips, Senior Warden of the Worshipful Company of Carmen, today attended the court meeting. Master's Reception and Court Luncheon of the Company at the Clothworkers' Hall, London EC3.

Luncheon

Canada-United Kingdom Chamber of Commerce Mr D P MacKinnon, First Vice-President of the Canada-United Kingdom Chamber of Commerce presided at a luncheon given yesterday at Stationers' Hall in honour of Mr David Steel, Leader of the Liberal Party.

Dinners

Law Society Lord Young of Griffiths, Secretary of State for Employment, was the guest speaker at the annual dinner of the Law Society's Commerce and Industry Group held at the Porter Tun Room, Chiswell Street, on Wednesday night.

Birthdays today

Sir Lawrence Boyle, 66, Lieutenant-Commander Sir Richard Buckley, 58, Mrs Carol Channing, 65, Mr Christopher Chataway, 55, Mr Robert Clivworthy, 58, Air Marshal Sir Christopher Hartley, 73, Air Commodore Lord Harley of Prestbury, 80, Mr George Lynton, 82, Mr Norman Maiter, 63, Miss Jean Simmons, 57, the Rev Lord Soper, 83, Brigadier Sir Alexander Stamer, 87, Dame Freya Stark, 93, Sir Patrick Thomas, 72.

London visit

The President of the Republic of Senegal and African States, M. Abdou Diouf, will pay a visit to the United Kingdom on February 4 and 5.

at Kensington Palace presided at a meeting of the President's Committee. The Princess of Wales this morning visited Ridgway House, Elderly Persons Home, Twickenham, and the Northamptonshire Centre for the Deaf, Green Street, Northampton.

Her Royal Highness, attended by Viscountess Campden and Lieutenant-Commander Richard Aylard, RN, travelled in an aircraft of The Queen's Flight.

THATCHED HOUSE LODGE January 30, Princess Alexandra this afternoon visited the headquarters of the Metropolitan Police Special Escort Group at Barnes Police Station, SW13.

Lady Mary Fitzalan-Howard was in attendance. The Queen of the Netherlands celebrates her birthday today.

Service dinners Royal Corps of Transport Major-General D.H. Braggins, Director-General of Transport and Movements presided at a dinner of the Royal Corps of Transport officers held last night at the Royal Corps of Transport Headquarters Mess, Aldershot.

RAF Chaplains The Principal Roman Catholic Chaplain, RAF, was host at the annual RAF Chaplains dinner held last night at the RAF Club. The guests included Air Chief Marshal Sir Thomas Kennedy and Air Marshal Sir Michael Knight.

RAF Support Command Air Vice-Marshal J.D. Spotswood, Air Officer Training, Support Command, and members of Brampton Park were guests at a dinner held last night, Group Captain D.W. Marmore-Jones presided and Air Marshal Sir John Sutton, Air Officer Commanding-in-Chief, RAF Support Command, was among the guests.

Reception London House Mr Kingman Brewster spoke to residents of London House and William Goodenough House yesterday evening after the annual reception arranged by the Friends of London House in the United States for all American graduates.

Jersey cash for Falklands A new housing scheme for Port Stanley is to be called the Jersey estate and paid for with a gift of £4,750,000 raised by Jersey islanders.

The money is the residue of £5 million raised by the States of Jersey in 1981 towards the expenses incurred in the recovery and rehabilitation of the Falkland Islands. Some of the cash will also be spent on improving domestic water supplies with a new water treatment plant.

The Bailiff of Jersey, Mr P.L. Croll, told the Island States that this was how the Falklands Islands Executive Council would spend the money and that he hoped to visit Port Stanley in the summer of 1987/88 to unveil a plaque at the new plant.

Advertisement for Sotheby's Conduit St. Saleroom. Includes text: 'An auction where you can even afford the time.', 'Visit our new Conduit Street Saleroom to view furniture paintings, silver and other works of art.', 'Please telephone (01) 4793 4240 for a free brochure'.

Archaeology Cracking the Inca puzzle

By Norman Hammond, Archaeology Correspondent

The closely fitted masonry of the Inca Empire in South America has long been famous, both for the huge size of some of the blocks and for the impossibility of inserting even a knife blade between them. Until recently the process by which blocks were shaped and fitted has been a mystery, but observation and experiment by a California professor of architecture has solved the problem.

Forthcoming marriages

Mr J.T.S. Forbes and Miss K.L. Toms The engagement is announced between James, only son of Sir Hamish Forbes, and Miss Jacynthe Forbes, of The Cottage, Hambledon, near Henley-on-Thames, Oxfordshire.

Mr P.S. Campbell and Miss J.C. Campbell The engagement is announced between Peter, son of Dr and Mrs J.D. Chambers, of Insh, Aberdeenshire, and Jennie, daughter of Mr and Mrs James Campbell, of Kneebourne, Green, Harpenden, Hertfordshire.

Mr N.S.L. Fordy and Miss M.C. Schaefer The engagement is announced between Nicholas, son of Mr and Mrs G.M. Fordy, of Ingleby Greenhow, North Yorkshire, and Maria, only daughter of Mr and Mrs A.C. Schaefer, of Lausanne, Switzerland.

Mr L.A. Henderson-Russell and Miss A.C. Crouch The engagement is announced between Ian, only son of Mr James Henderson-Russell, and the late Mr Henderson-Russell, of Marham, Norfolk, and Amanda, only daughter of Mr Raymond Crouch, of Demham Village, Buckinghamshire, and Mrs Scarlett Crouch, of Withersden House, Great Chesterford, Essex.

Mr H.C.M. Leyland and Miss S. Johnston The engagement is announced between Hugh, younger son of the late Mr J.C.M. Leyland and of Mrs B.J. C. Smalley, of West Kyloe, Berwick-upon-Tweed, and Sandra, only daughter of the late Mrs G. Johnston, of Bondington, Berwick-upon-Tweed.

Appointments Latest appointments include: Mr Colin Gardner to be a non-executive member of the Prison Board.

Buoyant market for furniture

By Geraldine Norman, Sale Room Correspondent

Christie's held their first good English furniture sale of 1980 yesterday and recorded a buoyant market. Standard items of furniture were making strong prices, with two very plain bookcases attracting particularly strong bidding.

Science report

Birds fall victim when elms are felled

By Hugh Clayton

Birds are the forgotten victims of Dutch elm disease. When the trees are killed by the disease, much of the foliage that would be expected to be useful to hedgerow birds is destroyed. But research on a Dorset farm suggests that the birds do not suffer unduly from the effects of the disease.

OBITUARY

MR PATRICK MONTAGUE-SMITH Influential editor of Debreit

Patrick Montague-Smith, who died on January 26, aged 66, will be chiefly remembered as Editor of Debreit - a position he held from 1962 to 1980, having joined Debreit as assistant editor in 1946. He was only the eighth person to hold this position since John Debreit, who died in 1823, and from whom the Peagee takes its name; and it is largely thanks to his knowledge that this reference book has become a symbol of authority on all matters relating to genealogy and correct form.

BRIGADIER SIR OTHO PRIOR-PALMER

Brigadier Sir Otho Prior-Palmer, DSO, who died on January 29 at the age of 88, was a Conservative MP for Worthing from 1945 to 1964. Prior to that he had had a distinguished military career. Every inch a cavalryman, he served to both world wars, commanding mechanised and armoured formations during the second.

WINIFRED ELKIN

Winifred Elkin who died on January 20 at the age of 96, devoted her long life to social reform, women's suffrage and other social concerns. She read economics at Newnham College, Cambridge and thereafter went to the Board of Trade in 1913. She worked in the Central Labour Exchange Department and as a statistician dealing with industrial enquiries.

MR PHILIP JONES

Mr Philip Edmund Jones, OBE, who was Deputy Keeper of the Corporation of London Records from 1945 to 1970, died on January 1, aged 81. Born on November 16, 1904, Philip Jones entered the Corporation Records Office in 1923 and became head of the office when he succeeded to the post of Deputy Keeper in 1945.

A V-M LESLIE CANNON

Air Vice-Marshal Leslie William Cannon, CBE, who died on January 27 at the age of 81 was Commander-in-Chief of the Royal Air Force from 1951 to 1955, an intercalation in an RAF career in which he subsequently rose to be Director General of Organisation. Cannon, who was born on April 9, 1904, and educated at Hertford Grammar School, entered the RAF as an apprentice in 1920.



The figurehead from HMS Victoria, the last three-decked wooden battleship to be built, which has become a landmark at the Royal Naval Engineering College at Plymouth, is to be restored. The finely carved wooden figurehead has been taken to a specialist firm in Exeter and the photograph shows Mr Hugh Harrison, the company's managing director, with it tied, Gulliver-like, to a low-loader lorry.





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## GUINNESS PLC

Guinness and Distillers. A stroke of genius.

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## Profit fall at Shell despite record

By David Young  
Energy Correspondent

Shell Oil, the American subsidiary of the Royal Dutch Shell Group, now wholly owned by the Anglo-Dutch company, has reported record earnings in the last quarter of 1985, but a drop in overall profits for the year. In the final quarter of last year profits were \$652 million (£465 million), \$71 million up on the same period in 1984. Overall profits for 1985 were \$1.60 billion, \$122 million less than the previous year.

Mr John Bookout, president of Shell Oil, said: "Over the past few weeks there have been exceedingly volatile price movements in the spot and future oil markets. This is a classic price reaction in a period of excess oil supply with both the Organization of Petroleum Exporting Countries (Opec) and non-Opec producers struggling to maintain their market shares."

"The long-term implications of this are by no means certain. We have made no fundamental changes to our basic strategies or current investment programmes." Shell Oil will spend \$3.9 billion on new projects this year, with \$3.1 billion of the total earmarked for exploration and development of oil and gas resources within the US and for further acquisitions by the company. Spending on developing oil products will total \$350 million and \$200 million will be spent on the company's US chemical division.

## Weir rises on £9m forecast

Weir shares rose on the stock market yesterday after the group predicted a profit jump from £6.8 million to £9 million for 1985.

The Glasgow-based engineering group released its profit estimate for the 12 months to December 27 in connection with its bid for the neighbouring engineering company, Yarrow.

Dividends per share were estimated at 2.875p, up from 2.5 last time, and Weir shares rose 1/2p to 75p on the news.

The people who really count are the day-to-day managers

# Beware of the BES big names

By Lawrence Lever

As the end of the tax year approaches, investors are likely to find they are bombarded with Business Expansion Scheme literature aimed at tempting them into parting with their money to claim last-minute tax relief.

This deluge is compounded by the fact that once you have invested in a BES company you are a marked investor. It is common for sponsors of BES issues to buy from each other their register of shareholders. The lists cost only £10 and there is a statutory obligation to supply them.

In view of the impending onslaught, and the lure of rapidly disappearing tax relief, it is especially important for investors to ensure they make the right choice.

A careful investor ought to take into account a number of factors in deciding where to put money. But first you must decide your investment priorities.

If you want your investment to reflect the spirit of the BES you are likely to want to avoid the substantial asset-backed schemes. In the main these are artificially created businesses, where a company structure has been wrapped round assets, usually freehold property.

Some, but not all, of the hotel and nursing/retirement home schemes fit into this category, as do one or two of the pub ventures. There are variations in degree, but all to some extent are abuses of the BES. The worst abuses however, the wine-based schemes, are now almost forgotten.

Recent examples of spirit-of-the-scheme companies seeking BES money are the Alan Paul hairdressing scheme, the Frew McKenzie antiquarian bookshop venture (now closed) and Hitch Lighting (also closed). They are generally in the minority.

Moreover you must remember that a scheme which shows a marked absence of asset-backing, and promises to create a number of jobs, may still be a huge rip off. Many risky but enterprising company ideas have been ruined by the greed of the sponsors, in wanting too great a stake at the outset and to take too much out of the company in the event of the company proving a success.

Most investors in BES companies are primarily concerned about the commercial realities, rather than the entrepreneurial aims of the Government's legislation.

This should not prevent them however from putting a small proportion of their money into these schemes and the rest into the safer propositions.

Indeed many investors put money into BES schemes, not for any commercial or entrepreneurial reason, but because the business of the company is one that captures their fancy. This, if you like, indulgence is facilitated by the availability of tax relief.

Looking at the so-called safe, asset-backed schemes, however, does not mean that you can afford to be haphazard in your selection. Many asset-backed schemes fit into the "rip off" category. And asset-backing is by no means a cure-all.

You should look carefully at the small print of the prospectus. The material contracts section should provide fairly full details of any commercial arrangements affecting the company and, in particular, those with people actually connected to it.

Look at the costs of the issue, the experience and record of the sponsor/financial adviser and the directors, and at those who will be involved in the company's day to day running and control.

There is a fashion for companies to wheel in well-known people who are paid a few thousand pounds to lend their names to a BES company in which they will have precious little involvement. Their presence in the prospectus will normally provide little extra to the success of the business, except in terms of its ability to attract investment.

It usually requires painstaking work to sort out the intricate incentive arrangements sponsors and directors allow themselves. These come in the form of share options or "A" shares triggered usually, but not always, by the company achieving a certain level of profitability. In the early days of the BES directors and promoters alike were reserving options or share arrangements which all but allowed them to plunder the company if certain profit levels were achieved. Thankfully these have more or less died out.

Investors in asset-backed schemes however should be wary of putting their money in companies where the options or special shares are exercisable at the same price as investors have to pay at the outset.

Asset-backed companies of this nature are to be avoided. There is no reason why investors should have to take the risk on a company's success, whilst sponsors/directors should be able to wait until the race is run before placing their bets.

Last, but by no means least, is the question of the investor's way out. As the first BES companies approach their fifth year, a number of small shareholders will be clamouring to get out.

Most prospectuses contain bland statements of intentions when it comes to an investor's choice of exit route. You should bear in mind that only a tiny number of BES companies will get anywhere near the Unlisted Securities Market.

The Over-the-Counter market option should also be taken with a pinch of salt. The success of an OTC market depends on finding willing buyers. Without tax relief available to the purchasers, markets are likely to be very thin and prices heavily discounted.

The stronger the statement of intentions, the better, but bear in mind that no promises are made. Some companies are only ever intended to have a five-year life.

# US pressure grows for lower rates

From Bailey Morris, Washington

The US economy grew at a slower than expected rate of 0.9 per cent last month, fuelling speculation that the Federal Reserve Board will be forced to follow the example of Japan and lower interest rates.

Market analysts appear convinced that despite non-committal statements by the Group of Five nations after their London meeting this month, ministers did in fact take a decision to join together in lowering global interest rates.

"There is a strong anticipation that not only are our friends in Japan doing it but that other central banks around the world, West Germany and the United States, will be doing it too," said Mr Martin F. Egl, a senior vice-president of Julius Baer and company in New York. He echoed the views of many analysts that the G-5 group has become a powerful "club" of nations capable of influencing the world economy.

US Federal Reserve Board officials, who meet in two weeks to set annual monetary targets for 1986, have de-

clined to comment on either the results of the G-5 meeting or on their own deliberations prior to the closely monitored session of the powerful open market committee.

The new economic data released yesterday continued revealing another record trade deficit of \$17.3 billion in December and slower than predicted growth. The 0.9 per cent gain, although the largest since 1.3 per cent last January, did not match administration predictions of a strong surge in growth at the end of last year. In addition, despite an unimproved 10 per cent over the dollar's value against other currencies since September, US exports remain slack and the trade deficits continue to grow.

At the same time, the Treasury, anticipating continued high deficit in the \$200 billion range, announced another record quarterly financing package. Treasury said it would raise the \$13.2 billion in new debt next week by selling \$1 billion of notes and bonds and redeem \$9.8 billion.

## Call to encourage worker ownership

By Our City Staff

New tax incentives should be introduced to encourage employee ownership, according to a pamphlet published by the Public Policy Centre.

The authors, Mr Keith Bradley and Mr Alan Gelb, say that employee share ownership in Britain is insignificant compared with the United States. However, the extension of tax incentives to encourage employee share ownership should be accompanied by the following, the report says:

- There must be safeguards against the concentration of shares in the hands of just a few top managers. There should be no incentives unless shares are widely spread.

- Shares should carry full voting rights and their dissemination among employees requires a change of attitude promoted by a programme of education and a special effort of communication.

- Tax incentives should be temporary only and phased out as a scheme matures.

Among the benefits of employee share ownership, the Public Policy Centre pamphlet says, is that there should be less pressure for inflationary wage settlements.

The present collective bargaining system, in the absence of widespread employee share ownership, breeds such settlements even when there are three million unemployed.

## Evered Holdings expected to bid for TI Group

By Our City Staff

Evered Holdings, the engineering group, has approached a number of City "heavyweights", including Sir Peter Parker, the former British Rail chief, to become chairman, a move which has fuelled stock market speculation that Evered is close to launching a takeover bid for TI Group, the Raleigh bicycles to Creda cookers company.

Mr Raschid Abdullah, who with his brother Osman runs Evered, said: "We have seen a number of people about coming on to the board, including Sir Peter Parker, but no decision has been taken. It is something you obviously need to take a lot of care about because you

have to work alongside them."

Sir Peter is chairman of Rockware, the glass making group.

Evered has been working hard to polish up its image in the City and has appointed two new directors since last September.

They are Mr John Ford, formerly of Berni Inns, who has become its first finance director, and Mr Roy Kettle, a group managing director of Tarmac, who is on the board in a non-executive capacity.

Meanwhile, Mr Raschid Abdullah said Evered was continuing to keep its options open, and had still made no decision on whether to go

ahead and bid or release its shareholding.

Mr Ronne Utiger, the TI chairman, said: "I can think of no reason why our price has gone up. There are so many rumours floating around the stock market. But we certainly have had no contact from Evered."

Fisons, the pharmaceutical group, has made an acquisition which will enable it to manufacture and sell its range of anti-allergy drugs throughout Mexico. Fisons is paying £12.18 million for Bracco de Mexico, a Mexican pharmaceutical company.

Aspen Communications is expected to make a significant acquisition soon.

## Ladbroke plans £80m shopping area

By Judith Hamley, Commercial Property Correspondent

Ladbroke Group, the property, gambling and hotel group, is planning an £80 million shopping development in the heart of Bristol.

City and County Land, Ladbroke's retail property division, wants to redevelop the Broadmead shopping centre with a 300,000 sq ft scheme in partnership with Bristol City Council, which owns much of the land.

The scheme is an attempt to ward off competition from the out-of-town shopping centre planned by the Prudential at nearby Cribbs Causeway.

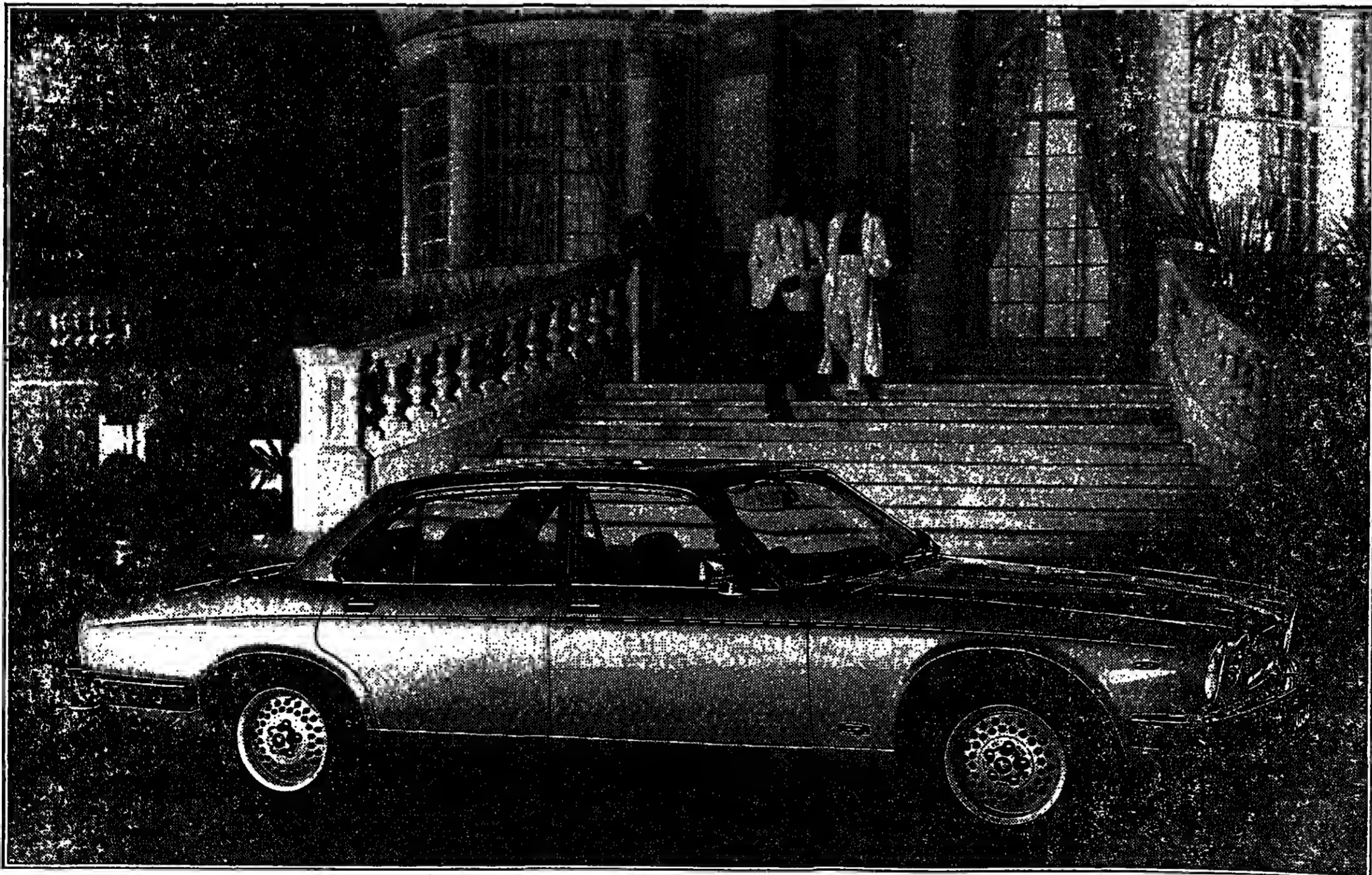
Ladbroke's plans involve building a covered shopping centre in a scheme which will cost around £65 million and

have an investment of £80 million. The group is talking to financial institutions about the funding possible that some syndicated finance would use once the scheme is under way.

It will take three years to complete. Ladbroke has obtained planning consent for its proposals.

The key will be its emphasis on specialty shopping geared to the fashion market. Large retailers such as Marks and Spencer and Woolworth already have stores in the centre of Bristol. M&S says it will stay in the town centre despite its plans to take a 150,000 sq ft store at Cribbs Causeway on the Prudential sites.

# HOW RICHLY DO YOU DESERVE YOUR 1986 JAGUAR?



Opt for the Jaguar Sovereign, and you'll find its appointments an accurate reflection of your own achievements.

The ambience of hide upholstery. The quiet glimmer of burr walnut on dashboard and doorcappings. The inclusion of air-conditioning. The philharmonic quality of the stereo system.

The authority of a classic six cylinder, fuel injected 4.2 litre engine or the awesome 5.3 litre V12, both producing ample power to minimise driving hazards, and seemingly to diminish every

other vehicle on the road. The uncanny blend of balance and unobtrusiveness in handling.

For 1986, we've even managed some refinements. A somewhat lighter interior, employing doeskin pillar trim in place of the black used hitherto. The choice of four distinguished new exterior colours, with matching coach lines.

Headlamp wash/wipe as standard on both models. Etched stainless steel front and rear treadplates. (We make no apology. To a

Sovereign driver, the quality of the treadplates is of importance.)

And when you consider that a new Sovereign provides all this at a cost measurably less than that demanded for 'comparable' motor cars, you'll agree that the decision to choose a Jaguar is in itself a laudable feat.

After all, a Sovereign has always been a sound investment.

JAGUAR SOVEREIGN 4.2 LITRE (2000 cc) JAGUAR SOVEREIGN V12 (2959 cc) PRICES BASED UPON MANUFACTURER'S RRP AND CORRECT AT TIME OF GOING TO PRESS. INCLUDE SEAT BELTS, CAR TAX AND VAT (DELIVERY, ROAD TAX AND NUMBER PLATES EXTRA)

JAGUAR The legend grows.

مركز الامن الاطفال

# Lonrho's pre-tax profits of over £158 million are a record for the group

R W Rowland, Chief Executive

## Sea Slaves

Among the financial results for the year, shareholders will be glad to see record earnings per share of 25.6p and strong cash balances in excess of two hundred million pounds. In fact everything's up, including — at last — the share price. Lonrho has had a good year.

The largest financial institution in Japan, Nomura, led a very successful convertible bond issue for Lonrho during 1985. We would like to see among the first British companies to establish stronger links with the great Japanese trading houses in the Pacific basin, and are researching opportunities to do so.

At the year end, pre-tax profits reached a new high of £158.3 million on a turnover of £2.6 billion. I am sure that shareholders will join me in appreciation of the sustained efforts which the Company has made worldwide. The vast majority of Lonrho's enterprises are growing individually, under enthusiastic long-term management. The Company welcomes shareholders, who, when they travel, take an opportunity to visit the estates, factories, and hotels of the Lonrho Group, in which they have invested.



Looking back over the year, I would highlight the excellent market progress of Volkswagen/Audi (U.K.). Sales of vehicles reached one hundred and twenty thousand. You may be less familiar with the name of Kühne and Nagel, the worldwide handlers and shippers, which has continued to make an astonishing recovery in the five years since joining the Group. The long-standing relationship between Kühne and Nagel and the countries of the Eastern bloc offers Lonrho many potential trading opportunities in future years, as trade between East and West is, in my opinion, on the brink of an expansion.

This year saw the conclusion of Sir Freddie Laker's claim against British Airways and other defendants in an out-of-court settlement in America. The happy association with Sir Freddie, which continues, has been and is of great value to the Group.

Lonrho has successfully led the financing of a 160 million U.S. Dollar development of the Ashanti mine in Ghana, which operates very productively with the strong support and encouragement of the Ghana Government. This input of additional capital will result in a production increase of fifty per cent., to over thirty thousand ounces per month, from one of the richest gold mines outside South Africa.

During the year, the Government of Mozambique invited your Company to study the recommissioning of several large scale agricultural estates, as part of the programme to revitalise the economy. Shareholders will be pleased to hear that the pipeline through Mozambique to Zimbabwe has operated peacefully and profitably through the year, and is now additionally carrying aviation fuel.

The nationalised tea estates in Tanzania were this year all returned to the Company, by a negotiated agreement which the Directors felt to be fair and satisfactory, and are once again under Lonrho management. Expanding in many countries, Lonrho continues to be Africa's largest food producer.

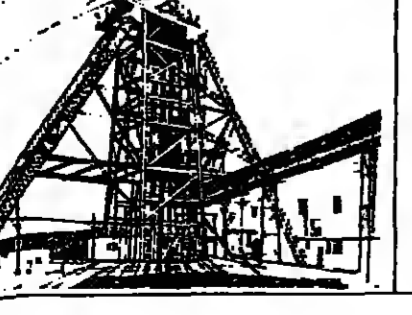
Over the twenty five years during which I have worked for your Company, the policy of continuous development and investment in Africa has proved a happy and rewarding one, in spite of the many forecasts to the contrary. Although Lonrho has expanded into the Americas and in Europe, yours is still the largest and most widely established Company on the African continent.

Reports of the various divisions of the Group follow, and outstandingly active sectors have been Hotels and Casinos and Mining and Refining, which I hope you will have the time to read. The Directors look forward to welcoming you at the Annual General Meeting on April 8th — a short film of the varied interests of the Lonrho Group is shown at 11.30 a.m., half an hour before the formal start of the proceedings, and new shareholders may find this a useful introduction.

## MINING AND REFINING

For eight successive years we have increased platinum production. Further expansion planned for the end of this year will result in output of platinum group metals of 270,000 ounces, double that of 1981. Operating margins are excellent, and these will be further enhanced by the plant refining rhodium, ruthenium and iridium, and by the copper-nickel refinery just completed and now being commissioned. All these increases and improvements have been self-financed by funds generated from operations.

The present scale of platinum mining involves treating over 2 million tonnes



of ore per annum and mining 120 acres of hard rock seam less than forty inches thick. In order to do this, twenty one miles of underground tunnels are blasted annually.

Group gold production has increased 5% to 419,000 ounces. In addition to the expansion at the Ashanti gold mine we are also increasing the production of three mines in Zimbabwe.

The first of two large shaft systems to exploit the extensive gold reserves of Eastern Gold Holdings, the major new mine partnered by the Anglo-American Corporation, has been completed to a depth of 7,400 feet. Production is scheduled for April 1987, and will rise to exceed 400,000 ounces of gold annually. We hold 36% in this important mine.

## AGRICULTURE

The results of the Group's seven sugar estates continue to be restrained by the low level of world prices and severe transport problems in Malawi, where two large estates are situated. However, profitability has improved with markedly good performances being recorded by the Swaziland and Mauritius operations.

In Malawi, the tea crop reached 4.6 million kilograms during the year, but there was a fall in the price of tea.



Rice being sprayed — John Holt Group, Nigeria.

In Kenya, sales of wattle extract amounted to over 4,700 tonnes.

Other large-scale farming operations in East Africa are wheat, maize and seed maize crops, soya beans, coffee and coffee warehousing, root vegetables, dairy products and pork. In Zimbabwe alone sales from the herd were nearly 11,000 head of beef cattle. The total herd strength in Africa is now 110,000.

The farms and estates are so varied and widespread that they experience very different weather cycles, but it is possible to generalise to the extent of saying that rainfall — the critical factor in Africa — has been reasonable to good. We have recently reacquired a majority shareholding in the well-run Mufindi Tea Estates in Tanzania.

Kalangwa Estates in Zambia was affected by unfavourable weather conditions and the poor performance of the dairy division.



Coffee picking — Vumba Coffee Estate, Zimbabwe.

## HOTELS AND CASINOS

Major hotels in the popular tourist destinations of Bermuda, The Bahamas, and Acapulco form the Princess Group, wholly-owned by Lonrho. The



Maun Kenya Safari Club — Kenya.

strength of the dollar caused some drift of American tourists to Europe this year, but nevertheless profits were excellent at U.S.\$37 million.

The tremors experienced in Acapulco as a result of the Mexican earthquake did not injure the town or the Princess Hotel materials, and the company was able to assist in relieving hardship in the State of Guerrero by furnishing emergency supplies.

The policy of the Princess Group as a whole is to invest continuously in new facilities and up-grading, since our competitor for tourist business is the efficient hotel sector of the United States economy. This year a



Birmingham Metropole.

major programme began in Bermuda, concentrated on the luxurious Southampton Princess, where all the rooms will be further improved, and restaurants re-designed.

In The Bahamas the Princess Hotel has wholly taken over the management and ownership of the adjoining Casino, and with the energetic direction of Sir Freddie Laker has organised four special rate charter flights a day from the Southern States, which is proving very attractive to tourists. The Casino is designed to attract the fun gambler, and has a huge variety of "State of the Art" slot machines.

Among hotels belonging to the Metropole Group in the United Kingdom,

Jack Barclay, the well-known distributor of Rolls-Royces, did well throughout the year. The distinguished Berkeley Square showrooms continue to be a London landmark for residents and visitors alike.

The Dutton-Forth Group distributes British Leyland vehicles and Jaguar cars, and has now commissioned a number of specialised locations for the expanding sales and servicing of Jaguars.

The launch of the SEAT range of cars in the United Kingdom occurred in November 1985 amid very favourable press comment.

Agricultural machinery has long been an interest of the Lonrho Group.



SEAT cars at London Motor Fair.

	1985	1984
Turnover	£2,586m	£2,367m
Profit before tax	£158.3m	£135.4m
Profit attributable to shareholders	£67.6m	£55.0m
Earnings per share	25.6p	20.9p
Dividends per share	12.0p	11.0p
Cash balances	£211m	£126m

The seventy-seventh Annual General Meeting of Lonrho Plc will be held at the Great Room, Grosvenor House, Park Lane, London, W.1. on Tuesday, 8th April, 1986 at 11.30 a.m.



MAN trucks from MAN-FW Truck and Bus — Swindon.

the London Metropole did best, with record profits. The Birmingham Metropole — by far the largest hotel in the United Kingdom outside the capital — was host to five hundred conferences, but the lower level of exhibitors during the year at the adjoining National Exhibition Centre somewhat reduced occupancy at Britain's top conference hotel. A new conference centre with the latest equipment is currently being added, to maintain this dominant position.

The results of the Casino sector fell short, in part attributable to the closure of Crockford's during the summer months for re-decoration. The directors and management feel that 1986 will be much improved. The ten clubs represent a large share of the United Kingdom casino market, with a combined "drop" of over £250 million last year.

## MOTOR DISTRIBUTION

A number of new products were introduced this year, including a four-wheel drive Quattro option across the entire Audi range, and the desirable 16 valve Golf GTI and Scirocco.

The Group is also sole importer of MAN and Volkswagen commercial vehicles. Sales of MAN trucks were lifted by 40% compared to 1984. V.A.G (U.K.) achieved a record year in terms of both profit and volume of passenger cars and parts. The company increased its market share to just under 6%, to maintain its position as the leading importer of European cars.

Deutz-Fahr is now imported by us to the United Kingdom, and customers are enthusiastic.

At Saville Tractors, the newly acquired Case-I.H. industrial equipment franchise is progressing. In Kenya the Toyota, Mitsubishi truck and Massey Ferguson franchises all took the lead in their particular sectors, with overall sales increased by 70%.

Power Equipment in Zambia has won Massey Ferguson's world export award for sales of agricultural equipment.

## PRINTING AND PUBLISHING

Circulation of the "Glasgow Herald" continued to grow throughout the year, culminating in a record September.



Main printing press at The Observer — St. Andrew's Hill, EC2.

The "Evening Times" also achieved significant circulation increases.

The "Glasgow Herald" is Scotland's leading quality national daily newspaper and, once again, Quiram journalists have won numerous press awards, including "Journalist of the Year" and "Specialist Writer of the Year". The "Evening Times" also won the "Premier British Newspaper Design Award 1985".

The "Observer" consolidated its position and reputation.

The Group's provincial newspaper company, Scottish & Universal Newspapers, has had a highly successful year, with 18 of its 21 titles showing increases over the previous year.

All divisions of Holmes McDougall performed well, despite continuing difficult trading conditions.

Greenaway-Harrison, the security printers, continue to be the largest printer of Annual Reports and Accounts in the United Kingdom. The Lonrho annual report for 1985 received a merit award from the premier trade magazine "Printing World".

Harrison & Sons printed the stamps which won, for the third successive year, the "Premier International Philatelic Award" for stamp design and won Italy's "Golden Stamp Award" for the most beautiful stamp.

Following the acquisition of Wiggins Teape Orchard, the enlarged Harrison Decorative Papers is now the largest United Kingdom producer of printed decorative papers to the furniture industry with around 50% of the United Kingdom market.



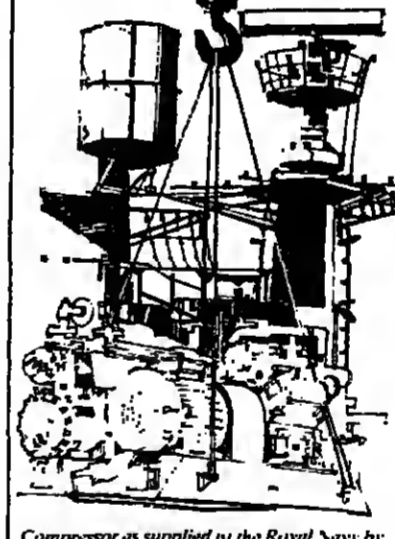
British Film Year commemorative issue by the British Post Office — 4 of a series of 5 stamps printed by Harrison — High Wycombe.

## ENGINEERING

All the companies in the steel processing division of Firsteel earned a return on capital of over 30%.

Within the engineering division, Charles Roberts Engineering has introduced a general purpose tanker and an aircraft refuelling tanker, sales of which augur well for future growth. Tollemache is now established in the field of waste treatment and its conversion into fuel. Lightfoot Refrigeration enjoyed another very profitable year.

The Group's United Kingdom office equipment manufacturer, Sheer Pride, increased turnover and quadrupled exports in a very competitive market.



Compressor as supplied to the Royal Navy by Lightfoot Refrigeration — Wembley.

In Zambia the construction company, Delkins, has just completed an excellent scheme in Kitwe comprising a shopping precinct and residential flats. Vitreco Paints has now entered the export market with sales to Zimbabwe. In Zimbabwe, W. Dahmer and Co. sold their locally manufactured buses and trucks well, with a number being exported.

## WINES AND SPIRITS

Whyte & Mackay has made sound progress, particularly in the international duty free market and has received the first "Duty Free Product of the Year Award" at the 1985 Tax Free World Exhibition.



Malt whisky stills at Tunnaholm Glenlivet Distillers — Scotland.

The company has also developed a ten-year old single Highland Malt for Marks & Spencer. Independent research assesses Whyte & Mackay "Special" as the sixth largest Scotch whisky brand.

Whyte & Mackay has been unaltered by the industry's current stock surpluses. All three Highland Malt Distilleries have maintained normal working throughout the year.

Profits from French wine interests in Bordeaux and the Loire showed an encouraging improvement over the previous year. A continuing programme to improve the quality and reputation of our wines and to strengthen the marketing organisation throughout the world will yield benefits over the next few years.

The Group now operates 19 breweries in partnership with African Governments and municipalities, producing traditional high-protein beer.

In Zambia, the bottling company is investigating the production of drinks from locally produced fruit, in addition to bottling Coca-Cola. The Group also operates three Pepsi-Cola bottling plants in Nigeria.



Chateau Rouman-Sevres — Bourdeaux.

## TEXTILES

Lonrho Textiles has improved further, substantially increasing profits over last year. This has been achieved through a strong retail performance from the company's 250 outlets, trading as Brentford, Accord and John Wilton, and by increased efficiency in the factory.

David Whitehead and Sons' operations in the United Kingdom continued to do well with trading profits 29% ahead of last year extending a five year record of profit growth.

David Whitehead in Zimbabwe had a very successful year helped by a combination of buoyant local demand, increased exports and greater production efficiencies.



Dumonia textile machinery — Buenos Aires, Argentina.

In Malawi, David Whitehead increased its export revenue by 125% with over 11 million metres of cloth being exported to twelve countries.

## KÜHNE & NAGEL

The Kühne & Nagel Group of companies, operated in partnership with Mr Klaus Kühne, had another year of excellent performance. Considerable contributions were made by Kühne & Nagel companies in Europe, Canada, U.S.A. and the Far East.

Kühne & Nagel is expanding its network of travel agencies by acquisitions and opening travel offices in a number of countries. Kühne & Nagel have intensified their activities in countries where they anticipate an above-average growth of their market share, including China, India, Brazil and Scandinavia, where joint ventures and new offices have been established.

## FINANCE, GENERAL TRADE AND AIRCRAFT

Baumann Hinde, the Group's cotton merchanting company, traded profitably in the face of an unstable market arising out of a large global cotton surplus.

The Group's insurance division, F.E. Wright, made significant progress in many areas of its business and current trading conditions are good.



Gulfstream III — one of the Group's general aviation.

John Holt's continuing operations had a reasonable year in spite of difficult trading in Nigeria.

The Group's property portfolio in the United Kingdom, comprising both residential and commercial property, has increased to £68 million.

Peter J. Hopkinson, the wholesale distributor of bathroom and kitchen equipment, was particularly successful in extending its sale of Philips built-in kitchen appliances.

Southern Watch & Clock Supplies have increased their market share during the year by providing an enhanced service in the trade.

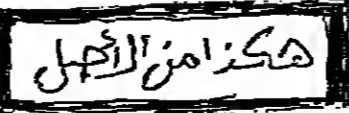
Turnpan in Zambia, the largest supplier of mining equipment and spare parts to the copper mines, had a good year.

Lonrho is an agent in several countries for substantial American aircraft manufacturers. Our busiest agency is Beechcraft.

Yours sincerely,  
R W Rowland  
The text is taken from the Chief Executive's Statement and Review of Operations contained in the Report and Accounts for the year ended 30 September, 1985 which will be published in late February. Copies will be available from the Secretaries, Lonrho Plc, Cheapside House, 138 Cheapside, London, EC2N 6BJ.

# LONRHO

Lonrho Plc, Cheapside House, 138 Cheapside, London, EC2N 6BJ.



# New issues market has cost firms millions, says Merrill

By William Kay

The City's new issue market has cost industry millions of pounds because of its inaccuracy and because of the need to give generous discounts to existing shareholders in companies raising new equity capital.

That is the view of Mr Stanislas Yassukovitch, an experienced City banker and the London head of Merrill Lynch, New York's biggest brokerage house. And he claims that his opinion is shared by a growing number of British companies.

Mr Yassukovitch predicts that the present system will be one of the principal casualties of the Stock Exchange's forthcoming big bang, and that change will be part of an increasing Americanisation of the City.

Mr Yassukovitch said in an interview with *The Times*: "Clearly big bang and everything associated with it is designed to produce a securities market that will be quite a close similarity to the US. It will require an organizational structure and a series of capabilities similar to that required in the US."

Chief among those capabilities, he argues, will be a new issue system based on Wall Street lines. He described the British method of raising new equity capital as the next shoe that has to drop.

The British custom is for the merchant bank arranging a new issue to have it underwritten by investing institutions. That means that they agree to buy any

unwanted shares at a special discount, and they also receive a fee for providing this service.

If the shares are being floated for a new company, the price is pitched at a level designed to attract enough investors to take up the issue, so a discount is built in to take account of market fluctuations in the week or so between the prospectus being published and the deadline for applications.

If the shares are being issued by way of rights to existing shareholders, again a discount is offered to tempt those shareholders to add to their stake in the company.

## The UK system does not allow for accurate pricing

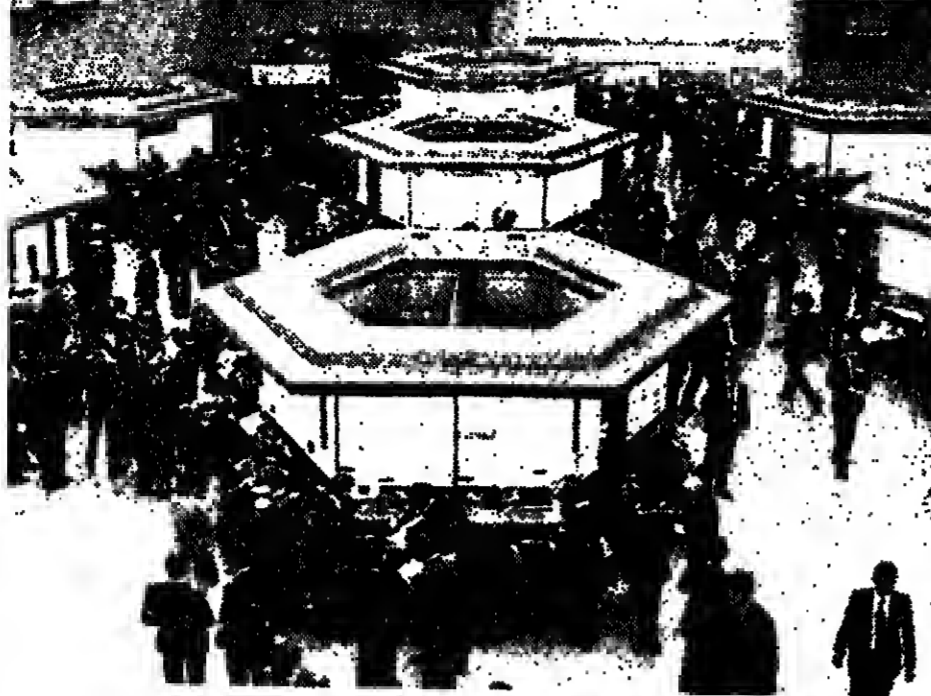
Either way, according to Mr Yassukovitch, the company is forced to accept a lower price for the shares than it really deserves, so denying it money which would be ploughed into the business.

"The system in the UK does not allow for accurate pricing," said Mr Yassukovitch. "New issues, including privatizations, are either grossly oversubscribed or flops. The US system is more accurate and produces higher average prices. The cost to British industry of a significant discount to the market has run into millions over the years. That is a major burden for UK companies competing overseas."

Like his counterparts in other American securities houses, Mr Yassukovitch has been doing the rounds of British company boardrooms extolling the virtues of the US system of bought deals and "red herring" prospectuses, issued in advance so that the issuers can gauge market opinion.

Bought deals involve securities houses in bidding for the new shares, which they then distribute to their clients and through the market. The house that makes the highest bid gets the whole block.

Mr Yassukovitch said: "There is a growing pressure from the UK corporate sector to change the system. They



The Stock Exchange - "destined to become Americanized with the big bang"

are beginning to appreciate that the cost is too high and too advantageous to institutions.

City critics of the American approach point out that it is a cornerstone of Stock Exchange ethics to let existing shareholders have the first chance to buy new shares in their company. Some even argue that in those circumstances it does not matter whether the extra money goes to shareholders or the company, because the shareholders own the company anyway.

But that argument holds less water when a company is being floated on the stock market for the first time. The huge queues seen outside Barclays Bank for the launch of Laura Ashley last year were testimony to the amount of money that that company had to forgo.

It has not been lost on the City establishment that Merrill Lynch has a vested interest in wanting the system changed to suit them.

As Mr Yassukovitch put it: "The US houses organized on these lines are going to have a major competitive advantage which will more than compensate for the disadvantages we have - not being indigenous, not having the traditional roots of the domestic operators."

As part of that process, he agrees with Sir Kenneth Berrill, chairman of the

Securities and Investment Board, that the SIB will come nearer to the New York Securities and Exchange Commission than many in the City expect. But Mr Yassukovitch believes that further legislative changes will be needed before the system is finally in place.

"I do think there are some grounds for arguing that the Financial Services Bill represents an interim stage," he said. "There has to be some legitimate doubt as to whether self-regulation will

work. Not because of lack of integrity, but because the shape of the market is changing so quickly and the industry itself is simply not going to be able to cope with the changes."

He shares the widely-held view that British players in the big bang will require time to make their newly-merged combinations work.

Brokers, bankers and jobbers have already found that it is not easy to work together without a considerable amount of adjustment. And that gives the new American competitors in the City just the opportunity they need to carve out a niche for themselves.

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There is growing pressure to change the system

# £30m plan to expand festival garden site

By Derek Harris  
Industrial Editor

Merseyside's Festival Gardens, already a premier tourist attraction that has drawn nearly 4 million visitors so far, is likely to become a major leisure development stretching from New Brighton across the Mersey to the garden festival site.

Theme park attractions such as pleasure rides are to be added to the garden festival site at a cost of around £30 million under a development plan.

Negotiations are at an advanced stage for operation and development of the garden festival site by Transworld Leisure which together with the recently-formed New Brighton Development Company is involved in a £65 million renewal scheme for the Eskdale Victorian resort of New Brighton.

A 40-acre seafront theme park and a covered water park are included in the New Brighton plan. The scheme, announced last autumn, is expected to create at least 1,000 full-time jobs with many, again on a part-time basis.

When Merseyside Development Corporation started looking for a commercial operator for the garden festival site, Mr John Anton, managing director of Transworld Leisure, saw the chance of building the Liverpool festival into the overall plan to attract particularly families in search of a day out from a wide area of England and Wales.

If Transworld is selected to run the garden festival site, as now looks likely, some of the theme attractions at present planned for New Brighton are likely to be switched to the Liverpool side of the Mersey.

The original New Brighton plan called for an opening of the new attractions there by early 1989. The New Brighton scheme, which has on-line planning permission from the Wirral local authority, will be split into a number of development packages, each attracting its own funding.

Although EEC grants can be expected Transworld will be looking for investment participation at a time when the City has been showing increasing conservatism over leisure developments.

London & Scottish Marine Oil: New directors are Sir Alistair Frazer and Mr George Naylor (non-executive), Mr Richard Barry and Mr Norman Davidson Kelly (executive).

LeisureTime International: Mr J.E.A. Kidd becomes a non-executive director.

Chambers & Fargus: Mr P.B. Furness is to succeed Mr D.F. Tuncliffe as managing director.

Northern Engineering Industries: Mr Terry Harrison becomes executive chairman on Sir Dennis McDonald's retirement in May, when Mr Graeme Anderson and Mr Larry Tisdale are to become deputy chairmen. Sir Donald Maitland has been made a non-executive director.

Wight Collins Rutherford Scott: Mr Tim Breese has been made a director.

McCorquodale: Mr J.L. Wood and Mr P.J. Holloran are to succeed Mr Alistair McCorquodale and Mr J.L. Wood as chairman and chief executive.

Asda-MFI: Mr Derek Hunt, chairman of MFI, has been made group chief executive and deputy chairman. Mr John Hardman continues as managing director of Asda, and is appointed a deputy chairman. Mr Edward Lea succeeds Mr Derek Drew as group finance director.

In brief

UNION DISCOUNT: Incorporating dividend 26p (20p) making 37p on increased capital 37p for 1985 (figs in £000). Group profit 1,121 (794), after providing for rebate and tax. Stockholders' published funds stand at £66,407,000 (£54,638,000). Total current assets at December 31 approximately £2,709 million (£3,055m).

TRUSTEE SAVINGS BANK SCOTLAND is taking over one of the main estate agencies North of the Border in a £9 million deal. It was announced. The deal to make Slater Hogg and Howison, which has outlets, a wholly-owned subsidiary of the bank, was signed in Edinburgh.

WIGGINS GRP: 6 months to 30/9/85. 6p in £000. Turnover 30,512 (£2,266,641). Profit 2,659 (£3,435) pretax profit 128 (loss 101) after admin expenses 1,908 (£2,811) net interest payable 627 (£25) tax ctds 130 (90) eps 2.6p (loss per share 0.1p). All trading divs are expected to contribute positively during the second half and the board will consider the question of a nominal div in the light of the full year results.

WINTRUST: Six months to September 30. Income 1,899 (£8.1p) pretax profit £1,441 (£11.6p). Tax ctds £585,815 (£501,041). Earnings per share 9.47p (£8.33p). Highly satisfactory trend in profitability has continued since half year end.

# Opec set for economic battle with West

By David Young, Energy Correspondent.

Even with world oil demand trimmed to the bone and all 13 member countries of the Organization of Petroleum Exporting Countries selling much less oil than a decade ago, their combined revenue from 18 million barrels a day is considerable.

For that reason there is little sympathy among the Western public for Opec when it complains about its members' financial position.

However, next month Opec will be concentrating on how it can keep its revenues up and will be forcibly pointing out to the Western countries what they stand to lose if Opec's revenues collapse.

Opec is paying \$1 billion more a year than it did in 1983 in interest payments alone to the Western financial system, much of it coming to London, and next month it will seek ways of trimming that bill.

Potentially worrying for Britain is the suggestion that the Opec countries should restrict their imports. Among the oil producers' cartel the Arab Gulf states and Nigeria are significant importers of British products.

Iran's new oil minister has led the call for import controls with the Western world to be used as an economic weapon if non-Opec oil producers - such as Britain - refuse to cooperate. Iran has long had an export contract with the Coventry plant run by Peugeot, and Nigeria has under review several important projects in which British construction groups have large stakes.

Dr Fadhil Chalabi, the acting general secretary of Opec, said that during 1984 Opec had "stoutly and single-handedly" attempted to defend the world oil price.

"Despite widespread scepticism in the oil industry

Opec succeeded in preventing a price collapse by strictly adhering to its decisions on production and pricing", he said.

"Despite these sacrifices, the North Sea producers, ignoring Opec appeals for cooperation and dialogue, continued to produce at maximum capacity and continue to sell as much oil as possible at prices which struck at the very foundations of Opec's precariously balanced price structure."

"It was against this background to the oil scene that 1984 ended. This picture is likely to remain the same in the years immediately ahead unless and until there is a general recognition of Opec's standpoint that market stability is in the interests of all producers, and that the price of that stability should be paid by all who benefit from it and not by Opec alone."

YOUR OWN BUSINESS

# London Bicycle in top gear for shops expansion

By Rebecca Eliaho

Thirteen years ago, Mr Michael Dickson, a young insurance underwriter left the City to start his own bicycle rental company, much to the surprise of his friends, including Mr Peter Landau, a broker who also left his job the following year to become co-founder with Mr Dickson of the London Bicycle Company.

"The only reason I joined Michael," says Mr Landau, "was that he assured me I would be a millionaire by the time I was 30. He was grossly wrong."

None the less, annual turnover for the London Bicycle Company's two shops has now passed the £1 million mark and a venture-capital company, Baronsmead Associates, recently made available £175,000 to the partners under its Business Expansion Scheme.

In the next couple of years, the partners hope to open four more company-owned bicycle shops as well as four franchised shops within a 50-mile radius of London. The Designers Fitch and Company is working on a retail concept for the company to cover interior and exterior design, packaging and graphics. The London Bicycle Company stores will then sell everything from accessories and maps to specially designed cycling clothes.

Mr Dickson says: "We'll give each franchisee a week to learn about the bike trade, a week to learn about the products and two weeks working in one of our shops. Then they will be monitored over six months to iron out any problems."

Messrs Dickson and Landau learnt the bicycle business the hard way. In the early 1970s a bicycle cost about £30 to buy and the partners let them at 75p a day, until they realized that people wanted to borrow bicycles only at the weekend. At this early stage they had losses of £8,000.

By the glorious summer of 1976, they had managed to extricate themselves from their difficulties and had started selling bicycles as a sideline. Their turnover had

reached £16,200 when they decided to commission their own range of bicycles from British manufacturers. Their Londoner bicycles now account for more than half the firm's sales. Manufacture is put out to tender every year to companies such as T. I. Raleigh, Dawes and Elswick Falcon.

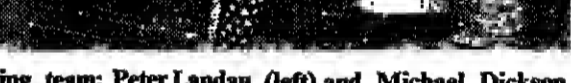
The difference between the London Bicycle Company and most of the small high street bicycle shops is in approach. The partners view their work as a business rather than as a hobby; they are marketing-led rather than product-led. Three years ago they commissioned some research into what customers did and did not like about bicycle stores in general and used this to brief The Creative Business to produce a bright red-and-yellow layout for their two shops.

Mr Dickson says: "We re-launched the stores with a PR company and were lucky because there was a Tube strike and London Transport doubled its fares. It was the perfect time for selling bicycles." But to expand further, the company needed more money.

"We had started with £250 and had built up the business by trying to get banks to lend us money," says Mr Dickson. "We reckoned the whole market was there for the taking and set off to the City, having constructed a good business plan with our accountants."

As a small business, the company had always been restricted to high street banks for finance. Their business plan opened doors and allowed them to reach a high scale of finance by talking to senior people in City firms.

Hambros cover for exports



Cycling team: Peter Landau (left) and Michael Dickson

Despite the sophistication of the currency markets, small exporters still face a risk when tendering for a contract in another currency.

Between submitting the tender and being awarded a contract - often a period of several months - the equivalent sterling value can fluctuate wildly, and profit margins can disappear.

Hambros Bank this week launched a new service to help small and medium-sized companies deal with this problem. For tenders between \$100,000 (£71,428) and \$2 million the scheme, called EXTRA, provides foreign exchange cover for dollar tenders.

Up until now it has been possible to hedge such tenders using the currency options market, but for this a full fee has been payable even when such tenders did not

lead to contracts. Under the Hambros system, about half of the initial charge is refundable if the tender is unsuccessful. In cases when the tender leads to a contract, traditional forms of cover such as options can then take over.

The EXTRA service was devised by Mr John Heywood, a Hambros director, in response to his clients' problems, especially last year when the dollar moved in a range between 1.03 and 1.49 against sterling. "One of our customers put it to us beautifully last year. He said there were only two risks with a contract, one he didn't get it and the other he did," Mr Heywood said. Now the EXTRA contract will provide the cash difference in the event of any fall in the dollar beyond an exchange rate threshold chosen by the client, with Hambros' advice.

So the company will at the exchange rate in the market or the chosen threshold. The Hambros fee depends on the period of cover (which can be up to a year) and the threshold chosen. If the tender is successful the client surrenders the option to Hambros. The bank makes its profit over a large number of such deals.

"Because we developed it in response to what the customers want, we have not fallen into the trap of developing something which is intellectually satisfying but often impractical," says Mr Heywood. To start with the service is only for dollar tenders but other currencies may be introduced at a later

BASE LENDING RATES

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Adam & Company	12 1/2%
BBCI	12 1/2%
Citibank Savings	12 1/2%
Consolidated Crds	12 1/2%
Continental Trust	12 1/2%
Co-operative Bank	12 1/2%
C.Hoare & Co	12 1/2%
Lloyds Bank	12 1/2%
Nat Westminster	12 1/2%
Royal Bank Scotland	12 1/2%
TSB	12 1/2%
Citibank NA	12 1/2%

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# WELLCOME PLC

Offer by  
**ROBERT FLEMING & CO. LIMITED**  
**S. G. WARBURG & CO. LTD. BARING BROTHERS & CO., LIMITED**

on behalf of  
**THE TRUSTEES OF THE WELLCOME TRUST**  
and  
**WELLCOME PLC**

of up to  
**210,800,000 ORDINARY SHARES OF 25p EACH AT 120p PER SHARE**  
payable in full on application

You are advised not to complete this Application Form until you have read the information on Wellcome plc and full details of the Offer contained in the Offer document dated 29th January, 1986 (the "Offer document"), which comprises published listing particulars with regard to the Company in accordance with The Stock Exchange (Listing) Regulations 1984. Copies of the Offer document can be obtained from the addresses shown herein. If you are in any doubt about what you should do, you are strongly recommended to consult your bank manager, stockbroker, licensed dealer, accountant, solicitor or other professional adviser. It is one of the terms and conditions of the Offer that in making an application you are not relying on any information or representation in relation to Wellcome plc or its subsidiaries other than as contained in the Offer document.

## TERMS AND CONDITIONS OF APPLICATION

### GENERAL

- The acceptance of applications will be conditional on the Ordinary share capital of Wellcome plc (the "Company") issued and now being issued being admitted to the Official List of The Stock Exchange and such admission becoming effective not later than the close of business on 21st February, 1986 and on the Offering and Underwriting Agreement referred to in section 4 of "Additional information" in the Offer document (the "Offer document") dated 29th January, 1986 relating to the Offer (the "Offer") made on behalf of the Company and the Trustees of The Wellcome Trust (the "Wellcome Trustees") of Ordinary shares of 25p each in the Company ("Ordinary shares") not being terminated in accordance with its terms prior to such admission. Moneys collected in respect of applications will be returned without interest if such conditions are not satisfied and, in the meantime, will be retained by Midland Bank plc in a separate account. If any application is not accepted, or is accepted for fewer Ordinary shares than the number applied for, the application moneys or the balance of the amount paid on application (as the case may be) will be returned by cheque through the post, in all cases without interest and at the risk of the applicant(s) concerned.
- The right is reserved to present remittances for payment on receipt by Midland Bank plc.
- By completing and delivering an Application Form, you (as the applicant(s)):
  - offer to acquire from the Company and/or the Wellcome Trustees the number of Ordinary shares specified in your Application Form for such smaller number for which the application is accepted at a price of 120p per Ordinary share (the "Offer price") and on the terms and subject to the conditions set out herein and in the Offer document and subject to the Memorandum and Articles of Association of the Company;
  - authorise Midland Bank plc to send one or more Letters of Acceptance for the number of Ordinary shares for which your application is accepted and/or a crossed cheque for any moneys returnable, by post, at the risk of the person(s) entitled thereto, to your address (or, in the case of joint applicants, that of the first-named applicant) as set out in your Application Form and to procure that your name (together with the name(s) of any other joint applicant(s)) is/are placed on the register of members of the Company in respect of such Ordinary shares the entitlement to which has not been effectively renounced;
  - agree that, in consideration of the Company and the Wellcome Trustees agreeing that they will not, prior to 22nd February, 1986, sell any of the Ordinary shares the subject of the Offer to any person other than by means of the procedures referred to in the Offer document, your application cannot be revoked until after 21st February, 1986 and that this paragraph shall constitute a collateral contract between you and the Company and the Wellcome Trustees which will become binding upon despatch by post, in or in respect of applications delivered by hand, receipt by, Midland Bank plc of your application;
  - agree that due completion and delivery of an Application Form shall constitute a warranty by you that the remittance accompanying it will be honoured on first presentation;
  - agree that any Letter of Acceptance and any moneys returnable to you may be retained by Midland Bank plc pending clearance of your remittance;
  - agree that all applications, acceptances of applications and contracts resulting therefrom under the Offer shall be governed by and construed in accordance with English law;
  - warrant that, if you sign an Application Form on behalf of somebody else, you have due authority to do so;
  - confirm that in making your application, you are not relying on any information or representation in relation to the Company or its subsidiaries other than such as may be contained in the Offer document and you accordingly agree that no person responsible solely or jointly for the Offer document or any part thereof shall have any liability for any such other information or representation;
  - agree that, in respect of those Ordinary shares for which your application has been accepted and is not rejected, notification to The Stock Exchange of the basis of allocation shall constitute acceptance of your application on that basis;
  - warrant that you are not acting in concert with any other person or persons in relation to this application with a view to any one person, or persons acting in concert with that person, acquiring beneficially more than 21,070,000 Ordinary shares as a consequence of allocations made pursuant to the Offer and that no other application is being made by you for your own account or by another on your behalf for such purpose or, if you are applying as agent or nominee of another, that other person is not to your knowledge acting in concert with any other person or persons as aforesaid;
  - warrant that you are not a US person (as defined in paragraph 6 below) and are not applying on behalf of, or with a view to resale to, a US person;
  - agree that the Wellcome Trustees are offering the shares being sold by them in their capacity as the present trustees of The Wellcome Trust (but not otherwise) and on the basis that their obligations shall be enforceable against the trustees of The Wellcome Trust from time to time and shall be binding upon the assets of The Wellcome Trust and that the liabilities of such trustees under or in consequence of the Offer or the sale of any of the Wellcome Trustees' Ordinary shares to you shall be limited to such liabilities as can lawfully be met out of the net assets of The Wellcome Trust for the time being in their hands or under their control and that in addition any liability shall be limited to the amount of the Offer price of the Ordinary shares sold to you and interest thereon at Midland Bank plc's published base rate from time to time to the date of payment; and
  - agree that any contract made by acceptance (whether in whole or in part) of any application shall constitute a separate contract for the purchase or subscription of each of the offered Ordinary shares, and these terms and conditions shall be construed accordingly.

Offer and the US Employee Offering referred to in section 6 under "Additional information" in the Offer document. From this number, all applications received in respect of the Matching Offer, the US Free Offer and the Coopers Animal Health Inc. Special Offer referred to in the above mentioned section 6 will be met in full. The remaining reserved shares will be allocated to Preferred Applicants who make applications therefor on special forms provided for them, subject to the applicable limit on the number of Ordinary shares that may be allocated to an individual on a preferential basis (as described in the above mentioned section 6) and subject to scaling down in the event of over-application. The basis of allocation to Preferred Applicants under the Offer and the US Employee Offering will be the same, save that US applicants may not be allocated in aggregate more than 42,800,000 Ordinary shares.

**OVERSEAS SHAREHOLDERS**

6. No person receiving a copy of the Offer document or the Application Form in any territory other than the UK may treat the same as constituting an invitation or offer to him, nor should he in any event use such form, unless in the relevant territory such an invitation or offer could lawfully be made to him or such form could lawfully be used without contravention of any registration or other legal requirements. It is the responsibility of any person outside the UK wishing to make an application under the Offer to satisfy himself as to full observance of the laws of any relevant territory in connection therewith, including the obtaining of any governmental consents which may be required and compliance with any other formalities in such territory, and to pay any transfer or other taxes requiring to be paid in such territory in respect of Ordinary shares acquired by him under the Offer.

The Ordinary shares offered pursuant to the Offer have not been, and will not be, registered under the United States Securities Act of 1933, as amended. Accordingly, such shares may not be offered, sold, renounced or transferred, directly or indirectly, in the United States or to or for the benefit of any US person or to any person purchasing such shares for re-offer, resale, renunciation or transfer in the United States or to or for the benefit of any US person as part of the distribution of such shares. Applications under the Offer will incorporate a warranty under paragraph 3(i) above that the applicant is not a US person and is not applying on behalf of or with a view to resale to a US person. Registration application forms on Letters of Acceptance will contain a warranty to the same effect by or on behalf of the person(s) whose names the Ordinary shares are to be registered. "US person" means any national or resident of the United States or the estate or trust of any such person, any corporation, partnership or other entity created or organised in or under the laws of the United States, or any political sub-division thereof, and any United States branch of a non-US person. "United States" means the United States of America, its territories and possessions.

## LISTING AND DEALING ARRANGEMENTS

The Application List will open at 10.00 a.m. on 7th February, 1986 and may be closed at any time thereafter. The basis on which applications have been accepted will be announced as soon as practicable after the Application List closes. It is expected that Letters of Acceptance will be posted to successful applicants on 13th February, 1986 and that dealings in the Ordinary shares will commence on 14th February, 1986. Dealings prior to receipt of Letters of Acceptance will be at the risk of applicants. A person so dealing must recognise the risk that his application may not have been accepted to the extent anticipated or at all.

Different Letters of Acceptance will be issued in respect of shares allocated which are existing Ordinary shares being sold by the Wellcome Trustees (the "Trustees' Shares") and in respect of new Ordinary shares being issued by the Company (the "Company's Shares"). Letters of Acceptance in respect of the Trustees' Shares will be white and those in respect of the Company's Shares will be yellow. Separate Letters of Allotment coloured green will be issued in respect of the US Employee Offering. The last date for registering renunciations will be the same in respect of both types of Letters of Acceptance and in respect of Letters of Allotment and arrangements are being made for all dealings on The Stock Exchange to be on the basis that a bargain for the sale or purchase of any of the Ordinary shares being offered can be effected by delivery of a renounceable Letter of Acceptance in respect of either the "Trustees' Shares" or the Company's Shares or by a Letter of Allotment in respect of the US Employee Offering. However, consolidation of one type of Letter of Acceptance with the other or with a Letter of Allotment or vice-versa will not be possible.

Dealings on The Stock Exchange normally take place for settlement on the second Monday after the close of The Stock Exchange account in which the bargain is made. This account is a period of two (or occasionally three) weeks. Settlement is made against documents of title and duly executed stock transfer forms. However, until 25th March, 1986, the period while Letters of Acceptance and Letters of Allotment remain renounceable, dealings will take place for settlement due on the business day following the day of the bargain against delivery of duly renounced Letters of Acceptance or Letters of Allotment. Subject to acceptances becoming unconditional, the Ordinary shares now being offered will be registered, free of stamp duty and registration fees, in the names of (purchasers) or persons(s) in whose favour Letters of Acceptance are duly renounced provided that, in cases of renunciation, Letters of Acceptance (duly completed in accordance with the instructions contained therein) are lodged for registration by 3.00 p.m. on 29th March, 1986. Share certificates will be despatched on, or as soon as possible after, 25th April, 1986.

Copies of the Offer document, and Application Forms may be obtained from:

**Robert Fleming & Co. Limited**  
8 Crosby Square,  
London EC3A 6AN

**S. G. Warburg & Co. Ltd.**  
33 King William Street,  
London EC4R 9AS

**Baring Brothers & Co., Limited**  
9 Bishopsgate,  
London EC2N 4AE

the following branches of Midland Bank plc  
London  
Stock Exchange Services  
Department,  
Mariner House, Peppys Street,  
London EC3N 4DA

Birmingham  
130 New Street,  
Birmingham B2 4JU

Bristol  
19 Corn Street,  
Bristol BS99 7PP

Cardiff  
114 St. Mary Street,  
Cardiff CF1 1LF

Leeds  
33 Park Row,  
Leeds LS1 1LD

the following branches of Clydesdale Bank PLC  
Edinburgh  
29 George Street,  
Edinburgh EH2 2YN

and the following branch of Northern Bank Limited  
Belfast  
Donegall Square West,  
Belfast BT1 6LT

**Hoare Govett Limited**  
Heron House,  
319-325 High Holborn,  
London WC1V 7PB

**Rowe & Pitman**  
1 Finsbury Avenue,  
London EC2M 2PA

**Cazenove & Co.**  
12 Tokenhouse Yard,  
London EC2R 7AN

**Poultry & Princes Street,**  
London EC2P 2BX

31 Hurlborn,  
London EC1N 2HR

Liverpool  
4 Dale Street,  
Liverpool L69 2BZ

Manchester  
100 King Street,  
Manchester M60 2HD

Newcastle upon Tyne  
77 Grainger Street,  
Newcastle upon Tyne  
NE99 1SA

## PROCEDURE FOR APPLICATION

The following notes form part of, and should be read in conjunction with, the terms and conditions of application set out in the Offer document and reproduced herein and with the Application Form. Photostat copies of Application Forms will not be accepted.

- Insert in Box 1 (in figures) the number of Ordinary shares for which you are applying. Applications must be for a minimum of 200 Ordinary shares or in one of the following multiples:
  - for more than 200 shares, but not more than 500 shares, in a multiple of 100 shares
  - for more than 500 shares, but not more than 5,000 shares, in a multiple of 500 shares
  - for more than 5,000 shares, but not more than 20,000 shares, in a multiple of 1,000 shares
  - for more than 20,000 shares, but not more than 50,000 shares, in a multiple of 5,000 shares
  - for more than 50,000 shares, in a multiple of 10,000 shares.
- Put in Box 2 (in figures) the amount of your payment.
- Sign and date the Application Form in Box 3. The Application Form may be signed by someone else on your behalf (and/or on behalf of any joint applicant(s)) if duly authorised to do so, but the power(s) of attorney must be enclosed for inspection. A corporation should sign under the hand of a duly authorised official whose representative capacity must be stated. See note 7 for other joint applicants.
- Put your full name and address in BLOCK CAPITALS in Box 4. See note 6 for other joint applicants.
- You must pin to the completed Application Form a separate cheque or bankers' draft for the full amount payable. Your cheque or bankers' draft must be made payable to "Midland Bank plc" for the amount payable on application and should be crossed "Not Negotiable".

No receipt will be issued for this payment which must be solely for this application.

Your cheque or bankers' draft must be drawn in sterling on an account at a branch (which must be in the UK, the Channel Islands or the Isle of Man) of a bank which is either a member of the Cheque and Credit Clearing Company Limited or the Committee of Scottish Clearing Bankers or which has arranged for its cheques and bankers' drafts to be presented for payment through the clearing facilities provided for the members of that company or that Committee (and must bear the appropriate sorting code number in the top right hand corner).

Applications may be accompanied by a cheque drawn by someone other than the applicant(s), but any moneys to be returned will be sent by crossed cheque in favour, and to the address, of the person named in Box 4.

6 You may apply jointly with up to three other persons. If you do so you must then arrange for the Application Form to be completed by or on behalf of each such joint applicant. Their full names and addresses should be put in BLOCK CAPITALS in Box 6.

Letters of Acceptance in the names of joint applicants will be sent to the applicant named in Box 4.

7 Box 7 must be signed by or on behalf of each joint applicant (other than the first applicant who should sign in Box 3 and complete Box 4). If any person is signing on behalf of a joint applicant, the power of attorney must be enclosed for inspection.

8 You must send the completed Application Form together with the cheque or bankers' draft by post, or deliver it by hand, to Midland Bank plc, Stock Exchange Services Department, Mariner House, Peppys Street, London EC3N 4DA so as to be received not later than 10.00 a.m. on 7th February, 1986. If you post your Application Form, you are recommended to use first class post and allow at least two days for delivery.

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2 (being 120p multiplied by the number of Ordinary shares inserted in Box 1).

Signature	Dated	1986
PLEASE USE BLOCK CAPITALS		
Mr., Mrs., Miss or title		
Forename(s) in full		
Surname		
Address in full		
Postcode		

Pin here your cheque/bankers' draft for the amount in Box 2

Fill in this section only when there is more than one applicant. The first or sole applicant should sign in Box 3 and complete Box 4. Insert below (with the names and addresses of the second and subsequent applicants, each of whose signature, or the signature of the person signing on their behalf, is required in Box 7).

PLEASE USE BLOCK CAPITALS		
Mr., Mrs., Miss or title	Mr., Mrs., Miss or title	Mr., Mrs., Miss or title
Forename(s)	Forename(s)	Forename(s)
Surname	Surname	Surname
Address	Address	Address
Postcode	Postcode	Postcode

Signature	Signature	Signature
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The Application List will open at 10.00 a.m. on 7th February, 1986 and may be closed at any time thereafter. The completed Application Form together with a cheque or bankers' draft for the amount payable should be posted, or delivered by hand, to Midland Bank plc, Stock Exchange Services Department, Mariner House, Peppys Street, London EC3N 4DA so as to be received not later than that time. Any person signing this Form under a power of attorney must enclose that power of attorney for inspection.

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- Cheque No.
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JANUARY 31, 1986

By Malcolm Brown

# A home from home for the silent few

The Vice Chancellor of Warwick University, Dr Clark Brundin, who chairs Anchor Housing, said: "Between 1950 and the year 2000, the number of retired people will have risen from 6.7 million to 10.1 million. It's a phenomenal change in scale."

By no stretch of the imagination is enough provision being made for this change. Anchor and its associated organizations have between them built 20,000 sheltered homes for older people, but the funding of such schemes is becoming more and more difficult.

The trouble, says Michael Corp, group director of Anchor, is that the old simply are not and never could be effective lobbyists in their own cause.

"They are less physically active; they are not economically active and politically they are not a coherent group." Because the voices of

the old are by and large not heard — and are certainly not backed by anything like the political clout that other interest groups in the community can muster — there is a tendency for those in power to make sympathetic noises, but to procrastinate when it comes to practical measures.

There seems to be no lack of goodwill, but a marked deficiency of political will. Perhaps, as a past chairman of Anchor put it, this is because housing is never "critically urgent" — unlike appendicitis, a Falklands war, or a miners' strike, things can usually go on a bit longer.

"There is a chain of deprivation," says Michael Corp. "Old housing in poor condition is more likely to be occupied by old people and poor housing has an effect on their health and their ability to cope."

More money is essential, he says. If it is not forthcoming,

the results will show up rapidly for groups such as Anchor. He adds: "Public sector provision through local authorities or through housing associations, funded as we are by the Housing Corporation, is subject to a careful downward spiral of funding."

New commitments to public sector sheltered housing in the coming year will be the lowest ever, and this means that in two years time, less sheltered housing will be built than for many years past.

Nor, he believes, will private-sector developers be able to take on the slack, despite the recent boom in retirement housing.

Dr Brundin believes that if we do not get to grips with the problem of the elderly soon we may, quite literally, live to regret it. If the years up to the turn of the century look daunting, he forecasts that the following 20 years will see even greater changes.



Anchor people: Mr and Mrs Symmonds relax in their Anchor home in Vauxhall Bridge Road; Mrs Norfolk at the cooker in her bedsit; Michael Corp (left), group director; and a resident at Highfield House, Bradford



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## THE ANCHOR FAMILY

The organizations are:

- Anchor Housing Association builds sheltered housing for rent. It operates throughout England and has a strong regional presence with offices in Altrincham, Merseyside, Newcastle upon Tyne, Bradford, Nottingham, London, Bath, Birmingham.
- Guardians Housing Association builds sheltered housing for sale and is a subsidiary of Anchor Housing Association with which it shares the same voluntary board.
- Anchor Housing Trust investigates new ways in which the housing needs and problems of older people may be met and fund raises for the Anchor family.

There are three sister organizations: Bield Housing Association, Corian Housing Association and Fold Housing Association which carry out similar work to Anchor in Scotland, Wales and Northern Ireland.

## Soothing the anxieties

The elderly can occasionally be surprisingly ruthless in their attitudes to others. There is a strong feeling among tenants in Anchor flats that any tenant who becomes seriously ill should be moved completely away from the sheltered accommodation.

University of East Anglia sociologist Graham Fennell, whose survey of more than 800 tenants on Anchor schemes will be published later this year, got a very strong response to the question: "What should happen to tenants who become very poorly?"

Nearly half said that the very poorly tenants should be moved from the sheltered accommodation. They should not stay in their flat, nor even be moved to a flat in a special wing.

Replies to a supplementary question: "How does Anchor treat tenants who are very poorly?" produced an important response, not so much in the majority opinion that Anchor was "very good to them" as for the 38 per cent who replied, "Don't know."

"This very high 'don't know' response far exceeds that to any other question and this is significant," says Mr Fennell. "Many tenants genuinely don't know because the issue has not arisen during their tenancy, but the response also suggests a degree of uneasiness."

Mr Fennell says that although it was a potentially distressing subject, the researchers felt they had to probe further to find out if tenants were worried about their own personal future.

One not uncommon anxiety is that the sheltered housing tenants may be more vulnerable to being moved out than if they had stayed at home, simply because the warden is by the nature of her job, well-connected with the health and social services bureaucracy. Nearly a third were anxious they would not be able to manage.

Anchor researchers last year took a closer look at tenants who had moved out to further care over a three-month period. They turned out to number 100 tenants which, extrapolated over a full year, would be 2.4 per cent of the Anchor tenant population — smaller than would normally move from the general "elderly" population.

"We also found that the age at which people are moving from sheltered housing into further care is on average about 84 which, again, is significantly higher," says Richard Bettesworth, director of the Anchor Housing Association.

"So, on those two grounds alone, the researchers have surmised that living in sheltered housing does defer, if not prevent totally, the need for many people to move out into further care."

Of the 100 who made a move, about two thirds had mental deterioration.

The indications seem to be says Mr Bettesworth, that the physical handicaps and disabilities of elderly tenants can be coped with more easily than the problems of mental deterioration.

"It's not that the old lady with mental deterioration needs a lot of active treatment or help, but she does need a lot of watching."

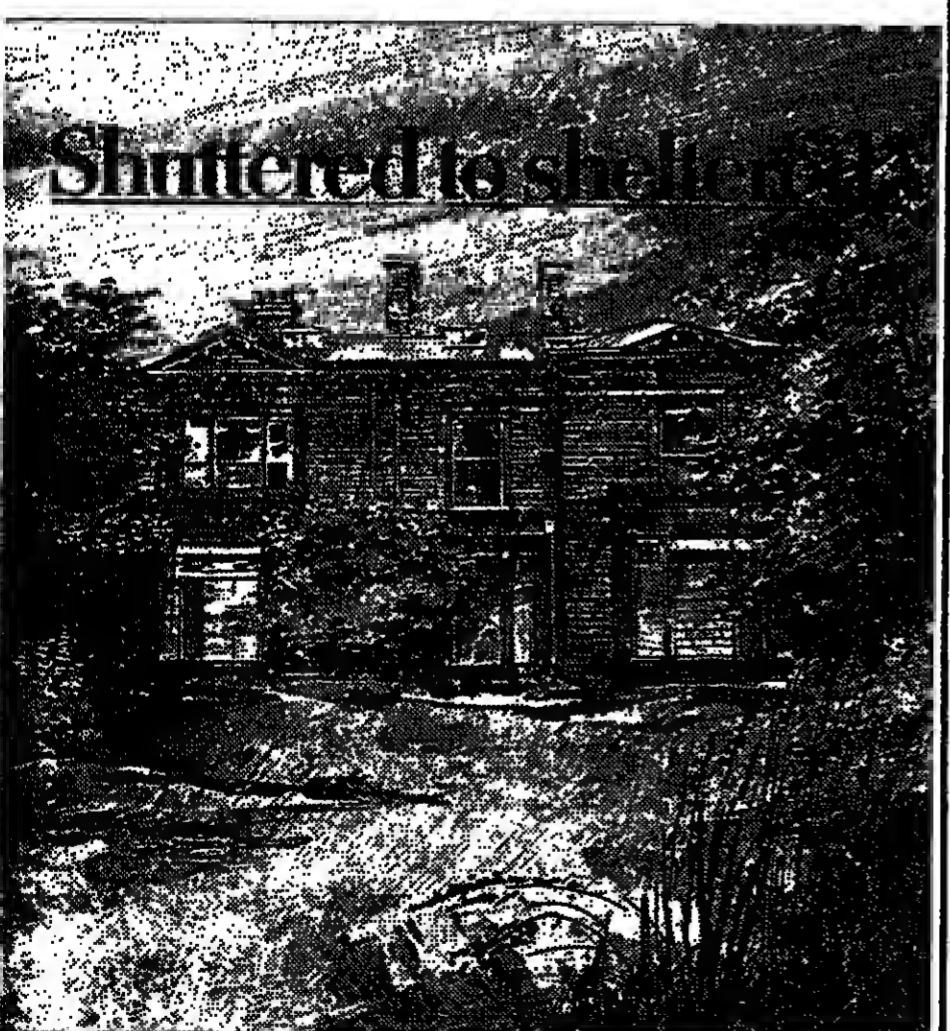
Mr Bettesworth says that Anchor is very aware of the fear that tenants have of becoming incapacitated to the extent that they may have to leave the sheltered housing.

"It is not within our capacity to offer a home or a facility to every Anchor tenant who becomes too frail to stay in sheltered housing. I think it is within our capacity to be able to tell them very clearly what is on offer within their neighbourhood and in that way, try to reduce the degree of worry about the future."

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FOCUS

ANCHOR HOUSING/2

# Cold facts of shelter in a bleak climate

The progressive tightening of government purse strings has had a devastating effect on the housing association movement as a whole and Anchor has not escaped. Building programmes are having to be cut back radically and new sources of finance sought.

Four basic types of accommodation are on offer - sheltered housing for rent, accommodation for the frail elderly who need high levels of care and both subsidized and unsubsidized sheltered housing for sale.

Each is financed in a different way and the first three are particularly vulnerable to government economic cuts.

Sheltered housing for rent in the current financial year, which ends in April, Anchor expects to spend about £20 million. Of that, about 80 per cent will be in the form of a grant from the Housing Corporation and 20 per cent will be long-term mortgages (repayment mortgages spread over at least 40 and sometimes up to 60 years).

The money from the corporation is an outright grant with no repayment and no interest. (The only money

that goes back into the public purse is the so-called grant redemption - rents rise over a period of time in line with inflation but the mortgage interest charge is fixed, so the probability is that even with rising management costs there will be a surplus. That is repayable to the Treasury through a 100 per cent "tax".)

The programme is decreasing because of the severe cuts in government finance through the Housing Corporation. In national terms the number of new projects approved for 1986-87 will be reduced by 25 per cent on the current year. The total has been going down steadily over the past five years.

This year Anchor is building about 500 units, five years ago it was 2,500; and in 1986-87 it could well halve again.

Frail elderly schemes: Anchor has three existing schemes - at Bradford, Birmingham and Milton Keynes - which provide for people too frail to be accommodated in conventional sheltered housing.

These have been subsidized through the Housing Corporation, but there is now

great uncertainty about funding in this area, particularly for the type of schemes Anchor is now planning - full-scale, purpose-built projects aimed exclusively at the frail elderly.

Anchor is already working on five such schemes and making the assumption that few of the schemes will be subsidized. The value of the programme in hand is about £5 million a year and Anchor is working on the assumption that it will have to be paid for by a combination of building society loans and charity money.

The present breakdown is 75 to 80 per cent building society loans, up to 20 per cent charitable funds and 5 per cent from other sources such as area health authorities.

The running costs of these schemes and the interest repayments on the building society money are crucially dependent on the amount which the Government is prepared to give to individual tenants by way of Department of Health and Social Security "board and lodging" payments.

These used to be discretionary and ran at up to £140 a week. But in 1984 the



Putting support into practice: Richard Bettesworth, director of Anchor Housing Association, and Caroline Cayzer, manager of Appeals and Funding

Government abolished discretion and set a limit of £110, upgraded to £120 in November. This parsimony has very nearly wrecked programmes but Anchor has decided to go ahead, relying more on charity money and hoping that the limit will be raised again soon.

Subsidized sheltered housing for sale: In the current year about £4 million will be spent. Of that, 70 per cent would come from the owner-occupier who is buying the unit and 30 per cent by way of housing corpora-

developer builds sheltered housing and sells it on the open market. The Guardian Housing Association takes on the long-term management. This programme is probably running at about £15 million at present.

The incoming buyer pays 100 per cent for that he or she gets a long-term lease from Guardian which is the freehold owner.

Officials such as Richard Bettesworth, director of the Anchor Housing Association, find they are being stretched in the full to come up with schemes that will allow Anchor to operate at a reasonable level.

"The need hasn't changed," he says, "but the ability to finance it through public funding has changed dramatically."

To try to make up at least part of the cuts in public funding, Anchor is now going direct to the industry with a scheme called "Anchor and Commerce in Partnership". It is aimed at companies which want to look after their own pensioners but do not know how to do so.

Anchor suggests that if the companies will put up the loan finance for one (or more) sheltered flats, it will provide accommodation for rent by one (or more) of the company's pensioners at one of the Anchor developments. Anchor gets development finance and in return the company has the right to place a pensioner in Anchor flat of its choice.

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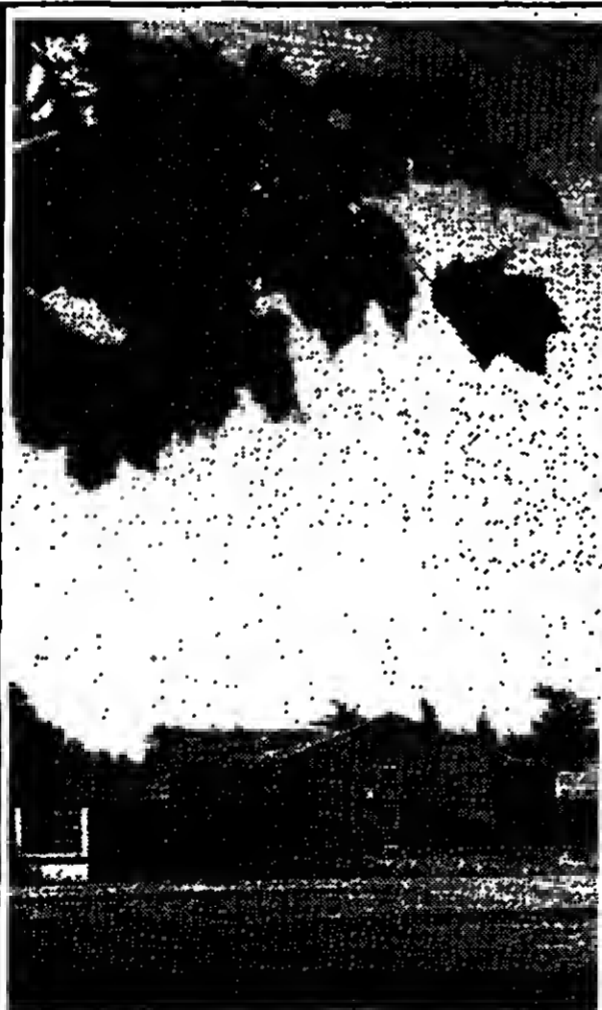
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## A close watch on cowboy operators

There are a lot of well-meaning people providing residential care for the frail elderly. There are also more than a few rogues. The frail elderly need a lot of help to get through the basic routines of everyday life - from getting out of bed and dressing to preparing meals - so they are particularly vulnerable.

The substantial rise in Department of Health and Social Security rates for board and lodging in the early 1980s - when discretionary payments of £130 to £140 or even more a week were quite common - started a boom in private residential care for the frail elderly.

Homeowners, who have to cover mortgage payments and running costs out of their client's (usually DHSS-backed) payments, found that in practice many DHSS officers would stump up whatever they asked.

The quality of what was provided ranged from small, almost loving, family homes to homes where residents were cynically exploited. Anchor, which had begun to look for an expanding role in this specialized area felt that there was a strong need for someone to set standards, both of management and care and of financial probity.

The need has become even greater. In 1984 the Government stopped the discretionary element of DHSS board and lodging payments and imposed a limit of £110 (raised to £120 in 1985).

Michael Corp, group director of Anchor, is concerned at what may be going on in some of the homes set up by "cowboy" operators. "There's little doubt that over the last

two or three years there have been many homes set up by people who have decided to exploit a market sector and I think we'd be very worried by a residential home that was trying to exploit a market sector down at £120 a week. I hate to think what's going on to make that a profitable venture for the proprietors."

Ironically, the Government's change of rates on the board and lodging payments nearly wrecked Anchor's plans. There has been uncertainty about just how much will be available from now on and particularly for the kind of full-scale purpose-built projects aimed exclusively at the frail elderly.

Mr Corp expects about six projects, together providing accommodation for about 200, to be operational within two years.

If it were to plan ahead with any confidence, Anchor had to assume there would be little public money available for such schemes and that it would have to rely on mortgage finance and charity money. That meant, like private sector operators, it would largely depend on the DHSS board and lodging payments.

"When we started looking at this, figures of about £130 to £140 a week and more were regularly being paid around the country," Mr Corp says. "Therefore it appeared that we could make the thing work with building society mortgages. Then there was the sharp cutback. At £110 a week we had no chance of making schemes

work with building society mortgages.

"At £120 we still can't make it work for certain but we've decided that it's worth taking the risk to continue to develop the schemes in the belief that that sum will go up again sometime in the not too distant future, and because we're receiving substantial charity support."

As part of its efforts to gauge how the needs of the elderly are changing and may change in the next decade or two, Anchor has also commissioned research into the extent to which the

independence of its elderly tenants is threatened by medical factors.

The researcher, a GP with a special interest in geriatric medicine, looked in detail at 60 tenants in two London schemes.

Altogether 18 were regarded as "housebound" (unable to go out for an appreciable period of time); 19 were classed as "incontinent"; and 13 were found to be "mentally impaired" to the extent that their daily living abilities were affected.

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**FOCUS**

ANCHOR HOUSING/3

**Staying Put to help the old**

The arithmetic of old age can be stark. The 1981 English House Condition Survey shows that:

- Proportionately more than three times as many households with people aged 75 or over were found in unfit, seriously dilapidated homes than in "satisfactory" homes.
- Four out of 10 elderly owners were living in poor or unsatisfactory homes compared with two out of 10 non-elderly owners.

Put that together with the fact that the number of elderly over 75, already 3.7 million, is expected to increase to more than 4 million by the turn of the century and you have a major cause for concern.



Happy and well-housed: The security and warmth of Anchor's Highfield House in Bradford.

Sheer pressure of numbers means that Anchor workers have to turn down many more people for sheltered accommodation than they house. In 1978 they started an experiment, Staying Put, to try to improve the lot of those who wanted or had no choice but to do just that - stay put in their present, often severely sub-standard homes.

The objective was to provide technical and financial advice to enable older people to repair and adapt their home.

There were two essential elements. The first was to exploit the "latent" value of the elderly people's own homes: what had seemed a liability could, with expert advice, once more become an asset. The second was to make practical advice available.

The elderly need someone to help to organize and supervise the building work

and to give social support and counselling.

The experiment started with one small team in Manchester which was allocated £20,000 of Anchor's charity funds. It was soon realized that using charity money to help clients on an ad hoc basis was scarcely scratching the surface of the problem.

"You had to have a more thoroughgoing approach to the whole thing," says Michael Corp, Anchor's group director. "We worked out that with a combination of home improvement grants and - which was probably the most revolutionary thing - mortgages, we might be able to help people fund repairs and improvements."

There are now eight Staying Put Schemes - in Southport, Bradford, Newcastle, Brixton, Hackney, Lambeth, Brighton, and Birmingham.

Rose Wheeler of York University's Social Policy Research Unit, who recently completed a major survey of the initiative, shows just how necessary such schemes are becoming.

She paints a harsh picture - widespread poverty among the elderly with inflation diminishing the value of both income and savings.

Nearly two-thirds of the 854 Staying Put applicants interviewed by the York

University team lived alone and most were women.

Three-quarters were either on supplementary benefit or got rent rebates: seven out of 10 had less than £1,000 in savings; four in 10 less than £300; and six in 10 had chronic medical conditions or disabilities. Their properties were often quite unsuitable: nine in 10 properties had stairs; fewer than one in five had central heating; about one in 100 applicants lived in houses that lacked one of the basic amenities - hot water, a bath or an inside toilet.

Has Anchor's approach been successful? Rose Wheeler believes it has. Of 137 applicants who had completed building work at the time of the survey, 109 said the work had made it possible for them to live there longer.

Mr Corp believes the initiative has been a success, but the rules of the game have been changing. The original experiment in Manchester taught Anchor that the ideal combination was a local authority improvement grant topped up with an interest-only mortgage.

There was a boom in grants in the early 1980s. The trouble is the money was not going to the elderly; it went largely to the young, professional middle-classes who used it to "gentrify" properties.

The Government cut back with a vengeance. "Inevitably grant money is greatly reduced," says Mr Corp. "Ultimately, he thinks, there will be a loosening once more of the public purse strings."

**Trials in care**

The Anchor Housing Trust, one of whose principal jobs is looking for and developing new initiatives to help the elderly, is funding three key experiments:

- Satellite. The idea of satellite is to use a sheltered housing scheme as a "mother house" into which other nearby properties can be linked by an emergency alarm system. The first experimental units are in Brighton where tenants are about to move into four Anchor-owned properties by its Old Viaduct Court sheltered housing scheme.

Tenants will be encouraged to join in the social life of the scheme and flats, although separate from the main scheme, will be managed and maintained by Anchor.

It is hoped that ultimately similar schemes might extend the idea to properties owned or rented privately. Officials believe that satellite could appeal to old people who need the benefits that sheltered housing offers but may be put off by the more communal atmosphere or normal sheltered schemes.

- Ask Anchor. This housing advisory service was set up in Bolton 16 months ago to provide skilled and impartial advice on housing problems. It was realized that many of the questions which worried the elderly most about housing had as much to do with finance or social circumstances as they did with "bricks and mortar".
- A minor problem such as faulty guttering might worry an elderly person out of all proportion. A specialist team of counsellors, supervised by a senior member of Anchor, is providing advice on rebates to coping with disabilities and loneliness. The most frequent problems had to do with the desire to be rehoused and paying for repairs.
- Dispersed alarms. Anchor, helped by several major charitable trusts, is funding a Which? study, by the Research Institute for Consumer Affairs, into dispersed emergency alarm system.

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**Case histories**

■ Mrs G., 63, had let everything slide since her husband's death. She had spent several periods in mental hospital and was showing early signs of senility. The exterior of her property was broken down, the interior damp and filthy. There was no water supply. Mrs G. was described by Anchor workers as looking about 80. The neighbours wanted her evicted.

The works involved - re-roofing, renewing rotten windows and doors, new hot and cold water supply, extra

heating and complete redecoration - cost £8,050. Anchor received a maximum repair grant of £4,320 and supplemented it with a £3,800 Abbey National Maturity Advance. Monthly repayments on that by the DHSS amounted to £23.28 which, even with the capital renovation costs, is much cheaper than the £200 a week it would cost to keep her in hospital.

■ Mrs D., 79, a widow for six years, is arthritic in both knees and walks with sticks outside. Her property was in a bad state of repair.

The understairs cupboard was converted into a downstairs WC, windows and guttering were repaired and central heating was installed. This and other work on rewiring, etc. cost £6,762. Anchor arranged a mortgage to cover the sum. Because Mrs D had less than £100 savings, the cost of the mortgage interest was paid by the DHSS.

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CRICKET

Trinidadians urged to boycott England as pressure mounts

From John Woodcock Cricket Correspondent Barbados
The case for boycotting England's cricket tour has found a powerful advocate in the Prime Minister of Trinidad, Mr George Chambers...

Ian Botham played only a small part in England's practice yesterday because he has shoulder trouble. "I've inflamed the tendons and can't turn my arm over properly to bowl," he said. However, he still expects to be fit to be available for the match against St Vincent tomorrow.

Barbados at this time of year is full of winning owners and successful trainers, reinforced at the moment by such well-known golfers as Sam Torrance and Paul Way. Only the English cricketers are out on holiday.

Hughes loss starts collapse

The rebel Australian tourists collapsed from 172 for two to 210 all out to lose the fourth 50-over match here and leave the series with South Africa square at two-alls.

There were 16,000 present, an eve bigger crowd than on New Year's Day here. By mid-afternoon, not one seat appeared to be vacant, which meant that all four one-day representative matches so far have attracted capacity crowds.

Foulingham began with 44, but neither managed to consolidate. It was the same story for the remainder of the innings. McEwan and Kirsten, both back in the side on their home grounds, fell attempting to increase the pace.

Boxing

Renard recaptures his title

Catanzaro, Italy. (Reuter) - Jean Marc Renard, of Belgium, regained the European junior, lightweight title on Wednesday night, stopping Marco Gallo, of Italy, in the eighth round of a bruising encounter.

The title fell vacant when Cowdell, concentrating on an attempt at the World Boxing Council (WBC) featherweight title, was stripped of his European crown last October for failing to defend it against Renard. Cowdell's world title hopes ended in failure against the champion, Azumah Nelson, of Ghana on October 12.

unbeaten since 1982 and with a record of 26 wins in 34 bouts, cornered Renard briefly in the second, but the Belgian forced his way out of trouble with some fierce punching.

Duran bids to recapture boxing glory

Panama City (Reuter) - Former world lightweight, welterweight and junior middleweight champion, Roberto Duran, returns to the ring today for the first time since retiring in June 1984 after being pummeled unconscious in a title fight.

Ambitious Kaylor will make Sibson wait

A possible match between Tony Sibson and Mark Kaylor, two outstanding British middleweights, moved further into the distance yesterday when Kaylor declared that he was interested in meeting only boxers above him in the world ranking lists.

Should Lead end up taking the title he will receive \$67,500 as opposed to the trophy and handshake Douglas received all those years ago.

FOR THE RECORD

Table with 4 columns: ICE HOCKEY, BASKETBALL, BOWLING, GOLF. Lists various sports events and results.

FIGURE SKATING

Table with 2 columns: EUROPEAN CHAMPIONSHIPS, ISROPEAN CHAMPIONSHIPS. Lists figure skating events and winners.

DOWNHILL IN DANGER

Wengen (Reuter) - Fresh storms with winds gusting to 140 kph have lashed the Lauberhorn course, putting this weekend's men's World Cup Alpine skiing programme in jeopardy.

TENNIS



Lendl finds the time to drop in Entry for Lipton looks impressive

From Richard Evans Philadelphia
Twenty-five years ago, Marilyn and Ed Fernberger - one of those American couples who believe the world is there to be conquered - started a tennis tournament in a local Philadelphia high school gym.

Chris Lloyd and Ivan Lendl are seeded to win the singles titles in the first of this year's four outstanding festivals for players of both sexes, the Lipton international players championships, to be played on hard courts at Boca Raton in Florida from February 10 to 23.

Hana Mandlikova, John McEnroe and Jimmy Connors. Even so, the field will be impressive. The top four singles seeds will be Mrs Lloyd, Pam Shriver, Steffi Graf and Zina Garrison and, in the men's singles, Lendl, Mats Wilander, Stefao Edberg and Boris Becker.

REAL TENNIS

Quest for army title proceeds

Major David Reed-Felstead (Blues and Royals) meets Captain Giles Lotbiniere (15th/16th Hussars) and Captain Alistair Maxwell (Royal Green Jackets) plays Captain Hugo Akerman (17th/21st Lancers) in today's semi-finals of the army singles championship at Queens Club.

Top seed Lloyd sweeps aside unseeded Huber

Key Biscayne (AP) - Top-seeded Chris Lloyd of the United States easily defeated Petra Huber of Austria 6-2, 6-1 on Wednesday night to advance to the third round of the \$250,000 Virginia Slims of Florida tournament.

Big winner

Athens (AP) - An 8-year-old boy correctly predicted the outcome of 13 Greek football matches last Sunday and won more than 3m drachmas (\$20,000) in the state-run pool.

Fadeyev's task may be too great

reigning European title holder, Jozef Sabovcik from Czechoslovakia, Fadeyev, a Kazan-born though Moscow-trained skater, committed an unusual error during Wednesday's seven-element short programme, over-rotating his critical triple lutz double loop combination, forcing an emergency stop.

Downhill in danger

Wengen (Reuter) - Fresh storms with winds gusting to 140 kph have lashed the Lauberhorn course, putting this weekend's men's World Cup Alpine skiing programme in jeopardy.

SNOOKER

Thorne to keep clear of the blues

When Willie Thorne meets Steve Davis at the Wembley Conference Centre this afternoon in the quarter-final of the Benson and Hedges Masters' tournament, he will pay special attention to the blue ball.



Jim Smith is one of the general managers of football as is Ken Brown, of Norwich, who deserves more than he achieves. Two semi-final ties in the Milk Cup with Liverpool hardly suggests that Queen's Park Rangers, having eliminated Chelsea, are bound for Wembley, but it would be rewarding for Smith, in particular, should they accomplish the improbable.

Few quality players

Smith feels it has never been harder than now to find those quality players. It is a sign of the times that he is missing the traditional mines for football talent. Lancashire and Durham, have in recent years fallen behind London, where the schools football is of a better standard.

REAL TENNIS

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Major David Reed-Felstead (Blues and Royals) meets Captain Giles Lotbiniere (15th/16th Hussars) and Captain Alistair Maxwell (Royal Green Jackets) plays Captain Hugo Akerman (17th/21st Lancers) in today's semi-finals of the army singles championship at Queens Club.

A sense of expectation

Smith does not get the pleasure he used to, and feels the pressure comes as much from directors as managers, but the challenge still produces in him that old daily drive and sense of expectation.

TODAY'S FIXTURES

Table with 2 columns: FOOTBALL, RUGBY UNION. Lists various sports fixtures and times.

Robson still undecided about defence after their Egyptian lesson

From Stuart Jones, Football Correspondent, Cairo

In Cairo's sunlit international stadium on the banks of the Nile on Wednesday England were taught a few lessons during their wildly misleading 4-0 victory over Egypt. These should prove valuable when the practical examination begins in Mexico four months from now. England's brief education was potentially embarrassing. It was as though they were being asked questions for which they had not prepared themselves. Egypt, the first North African country they had visited, were full of surprises and, in the explosive Zaid and particularly the talented Magdi, they could point to the two outstanding players on display. Apart from the saving graces of Shilton, who protected England's reputation and confirmed his own as the world's best goalkeeper, the encouragement drawn by Bobby Robson was limited to one other individual performance. He admitted that Cowans, recalled to the left side of midfield after an absence of 30 months, had given him "food for thought". Cowans opened timidly. Thrilled to be given an unexpected and belated invitation to join the World Cup build-up, and with little more than a few minutes to find his way during practice on Tuesday, that was understandable. The surface, mottled green and bumpy, and the environment were foreign to him as well. It took him an hour to grow accustomed to the conditions and to feel comfortable in his role in front of Sanson, beside Wilkins and behind Wallace. Robson emphasized that "Cowans was very strong in the last half hour" and it was during that period that he illustrated his growing confidence by advancing to claim England's fourth goal with a crisp drive. Wallace, Southampton's winger, who scored the third to mark his debut, was lively without suggesting that he should replace either Barnes or Waddle. Beardley, brought on for the closing 30 minutes, lost little time in announcing his arrival on the international stage but he faces fiercer competition for places at the head of the attack. "Beardley did not look out of place," Robson said. "He made the goal for Cowans by rolling a delightful ball back to him and he looked determined to make the most of his opportunity." Hateley, despite an unmistakable advantage in height, and Lineker, who was withdrawn after suffering a recurrence of a groin strain, made disappointingly little impact. "Hateley did well for the first goal with that hammer blow of a shot that was parried out to Steve Robson commented. "He was unlucky not to score himself then and he won some decent balls in the second half. But he still has some work to do, particularly on the ground." England's midfield was never fully in control. Robson revealed that he had a word with Wilkins, the captain in the absence of Bryan Robson, during the interval. "I wanted him to bring everyone into the game and to be more positive. He is a gifted passer of the ball and he created the second, even though it was an own goal, and the third. "If you go and watch him playing for AC Milan in Italy you might think that he is playing square and has become ingrained in that. But he has so few targets, so few options in front of him. Invariably, there are six or seven of his colleagues standing around him." The defence, as well as the side as a whole, owed a huge debt to Shilton. Although the back four were appearing together for the fourth successive time, there was an alarming lack of understanding between them. Stevens and Fenwick each had their most uncomfortable outing in the white shirt of England. Yet the most disturbing feature, and not for the first time by any means, was the contribution of Wright. So many of his appearances for his country have been flawed and it is becoming increasingly worrying that he has been retained. After all, there are only three genuine practice matches left before the squad leaves for their training camp in Colorado. Although Robson claimed that Wright had one of his better games, he qualified his praise significantly by adding: "I told him I wanted him to rattle and dig the fellow he was marking, to be a more competitive central defender. I think he tried to give me that. "I know he lunged in once or twice but I think that was because I need him up. He showed a willingness to offer the defensive qualities I need. In that respect, he did a little better." Robson's comments did little to convince those who witnessed Wright's ob-

vious shakiness that he should be included even as an understudy in England's World Cup party. The position remains a problem, as Robson conceded. "I have a headache at centre half. It is a job to know which one I should leave out. Watson is a tremendous character. Martin is good and has had a great season so far, Butcher is good and Fenwick has done well. "Overall, we have got some decent players. Don't forget that, while we might have been involved in a tight or perhaps even a drawn game, we could have won by six. Their goalkeeper made some outstanding saves, from Hateley in the first-half and those two tremendous efforts from Hill and Wallace near the end. "If people criticize our performance, maybe they don't give the Egyptians enough praise and respect and for the way that football is developing over there. They are not far away from Algeria, and Algeria beat West Germany in a World Cup tie in 1982. We have to be aware that football in the Third World nations is developing rapidly. "They are spending a lot of money coaching and training players, morning and afternoon, and especially on their touch on the ball. Wednesday's game gave us a warning about Morocco. We know now that we are in for a hard match against them in Mootrey in June and no one involved with England will be complacent about it. "I am not entirely satisfied with the way we coped defensively. On a couple of occasions we were on the wrong side of attackers and two or three of Shilton's saves were exceptional but the tip over the corner of the bar from Hazem's free header belonged in the world class. "While we don't like being under duress, it is nice to know that Shilton is as sharp as ever. I was impressed by some of their players, Magdi was outstanding. I liked Zaid, Hazem and Mayoub and Scidi was very quick in dealing with Lineker. "I was a worthwhile trip, particularly for the sake of morale and spirit. Also one or two of the players now know that they will have a job to keep their places." Robson was without 13 of his senior representatives, but the Egyptians were also missing El Khatib, a centre forward who has claimed over 500 goals in his career. Wright, in particular, will be thankful he was absent.

Wycombe want a new home

Non-League football by Paul Newman

Wycombe Wanderers are planning to leave their Loakes Park ground and its famous sloping pitch. The Gola League club want to sell the site, which is in a sought-after position in the middle of High Wycombe, and build a new stadium on the edge of the Buckinghamshire town. Wycombe have agreed in principle to sell Loakes Park, where they have played for 85 of their 101 years, to developers who want to build warehouses on the site. The club hope then to move to a new ground at Sands on what is now agricultural land. However, both schemes have still to be given planning permission. John Goldworthy, the Wycombe secretary, said: "If everything goes to plan we could be playing on the new ground at the start of the 1987-88 season. I must stress, though, that we shall not move until the new ground is complete in every detail." Brian Lee, the chairman,

said: "It is important that this decision is taken to set the club up for the years ahead, especially if we are to achieve our ambition and gain admission to the Football League. Facilities at the proposed new ground would include an all-weather pitch, a covered seated stand alongside the pitch and covered terracing on the other three sides. "John Brownlie, the former Newcastle United and Scotland defender, has joined Blyth Spartans, the Drybroughs Northern League club, and makes his debut tomorrow against Gretna. "Stafford Rangers hope that the signing of Graham Bennett from Altrincham for a "four-figure fee" will help solve their goal-scoring problems. Stafford are eighth in their first season back in the Gola League, but only Dagenham and Barrow have a worse scoring record. Bennett will form an attacking partnership with Boh Moun-

HOCKEY

Knott's goals dispose of Durham

Loughborough, who last won the title in 1984, qualified for the semi-final of the Universities Athletic Union Hockey Championship by defeating Durham 3-1. David Knott scored two goals for Loughborough and Cook one. Durham's scorer was Bell. Loughborough's opponents on February 12 will be Birmingham, who defeated Liverpool 3-1. The remaining matches between Leeds and Southampton and Newcastle and Exeter were postponed yesterday because of bad weather and will be played next Wednesday. The only Pizza Express London League match, between Cambridge University and Spencer, was called off because of bad weather.

GOLF: CONTROVERSY CONTINUES OVER NEW 'CROSBY' THEME

Palmer adds to the groans Early start favours play of Senior

As Sandy Lyle, Ken Brown and Peter Oosterhuis teed off yesterday at Pebble Beach, while Bernhard Langer and Nick Faldo went away with Jack Inr in the celebrity field at Cypress Point, controversy continued here over the change to the title of the national pro-am from the "Crosby" to "the AT and T". "It's very unfortunate, because Bing helped to start and popularize the idea of staging these charity events," Arnold Palmer said. "It's sad news in golfing history. "If Palmer feels that way," replied Tom Oliver, the president of the Pebble Beach Company, which runs the historic event, "then where has he been for the last six years? Tempers tend to be rather unsettled here just now. Bing's widow, Kathryn Crosby, withdrew the family name last year in protest at the giant telephone company being invited to take over as sponsors. Her action was defended yesterday by Bud Giles, her associate for 39 years. "I back her 100 per cent," Giles said. "Before Bing died, he warned her and the boys not to let anyone change the tournament and advised her to walk away from it if anyone ever did." The professionals and the movie stars who make this unique format the success it is had differing attitudes. "I don't think there'll be much difference," the veteran George Archer said, while the Ryder Cup player Tom Kite commented: "It is a shame to lose the name, but the same people are running the tournament." Bob Eastwood put the point of view of many players when he declared loudly: "Hell, I'm still going to call it the Crosby." Clint Eastwood said he was more worried about the state of his game than



Strachan: yet another Manchester United injury

Strachan adds to United's woes

Gordon Strachan, the Manchester United midfielder player, suffered a hamstring injury during his side's 2-0 victory over Sunderland in an FA Cup fourth round replay on Wednesday, renewing the threat to his side's progress this season. Strachan limped off in the fifth minute, United's sixth hamstring victim of the season. He said: "I felt a twinge a minute before it went and thought I could run it off. I had a similar injury six years ago and it put me out for six weeks." United are under increasing pressure at the top of the first division and could be overtaken tomorrow. Nonetheless, they drew comfort from Wednesday from the resurgent form of Bryan Robson, in only his second game since returning from injury. "The match was nine minutes into extra time when McDonald put Rangers ahead, Chelsea's fate being sealed by a bizarre goal in the last minute. Niedzwiedzki, the Chelsea goalkeeper, attempted to take the ball upfield, lost control and Robinson stepped in to score from just inside the Chelsea half. "The match was nine minutes into extra time when McDonald put Rangers ahead, Chelsea's fate being sealed by a bizarre goal in the last minute. Niedzwiedzki, the Chelsea goalkeeper, attempted to take the ball upfield, lost control and Robinson stepped in to score from just inside the Chelsea half." Wednesday's results INTERNATIONAL: Egypt 0, England 4; FA Cup: 4th round (Hibernian v United 1, Sunderland 0; 5th round 1, Aston Villa 0; Tottenham 0, North County 0; FA Cup 5th round (2nd round replay) Chelsea 0, QPR 2; FIFTH ROUND TROPHY: (Northern section) Gillingham 1, Brentford 1; (Southern section) Gillingham 1, Brentford 1; FA Cup 5th round (2nd round replay) Clyde v Arbroath, 0-0; Falkirk v Greenock, 0-0; Partick v Arbroath, 1-0. FOOTBALL COMMUNITARIAN: Mansfield v Derby, 1-0; Scunthorpe v Grimsby, 1-0. CENTRAL LEAGUE: (First division) Lut 2, Everton 0; (Second division) Bolton 2, Rotherham 2. The same could be said of

Hidalgo for Marseilles

Paris (Reuters) - Michel Hidalgo, who guided France to the European Championship in 1984, yesterday resigned as national technical director following a row over his decision to leave the club Olympique Marseilles, the first division club. Hidalgo said in a statement that he had taken an "irrevocable decision to resign all my functions within the French Football Federation." The resignation comes amid a fierce controversy over his decision to accept an offer by the millionaire businessman Bernard Tapie to manage Marseilles. "I have had enough of these unfounded criticisms," Hidalgo said. "By leaving the federation I am going to put an end to the unhealthy argument that is damaging French football." Other sources have said Hidalgo's future role with Marseilles is incompatible with his job as technical director, a post he was due to hold until the end of his contract next June. While the Australian Schools have been processing majestically around Europe, St. Stephen's - a largely Maori school from Auckland, New Zealand - have been touring England and Wales. And they won all five matches. Beaumont, beaten finalists in the Rydal Centenary Sevens in September, visited Colwyn Bay again last weekend and were unlucky to lose 15-12 to Rydal, despite scoring three tries to 1. Rydal, however, scored a glorious, and decisive, try. Euros Jones, the captain, who had a great game at fly-half, broke for his own line, beat several men and fed Wooller, whose speed and elusiveness took him from his own 22 to the Beaumont line for a try which his famous uncle Wilf Wooller would have been proud of in his prime. Campion's marvellous success story continues. Earlier in the season they held the Australian Schools to one of the most respectable scorelines of the tour (0-13). And having beaten Rygate's GS (29-6), after going behind early on, their most recent victory against Eltham (23-11) was achieved in the face of some magnificent defence and brought Campion their 18th win of the season. Perhaps Trinity's best wins were against Wimbledon College (12-0), Guildford RGS (9-3), John Fisher (22-3), Eltham (7-0) and St. Joseph's Blackheath (20-6). That wonderfully successful rugby nursery, Llandovery College enjoyed mixed fortunes on their short tour of the South East, defeating a combined douai and pangbourne side (26-9) and losing (16-3) to the formidable St. Benedict's.

Milne a massive threat to Rendall's supporting role

By David Hands, Rugby Correspondent

England have selected the side that beat Wales for the next leg of their Five Nations championship campaign against Scotland at Murrayfield on February 15 when they hope to retain the Calcutta Cup won so narrowly last season. The only amendment to the match squad is among the replacements where Andy Simpson returns. The Sale hooker has watched Peter Wheeler, Steve Mills and Steve Brain performing for England 17 times from the comfort of the squad without once getting on the field. But he now displaces Allan Simmons of Wasps. It has been remarked before how difficult it is to change a winning side without disturbing the confidence success has inspired. The selectors will have had a long hard look at the front row, wondering whether Chilcott (Bath) would prove a better scrummager on the loose than Rendall (Wasps) but decided in the end to leave well alone. Rendall's support play at the lineout will have weighed heavily in his favour: not only was he able against the Welsh to use his understanding with Coleclough, his former club colleague, but Dooley also said after the match how much assistance Rendall had given him. Rendall's next assignment is likely to bring him up against the massive Milne, assuming the Scottish selec-

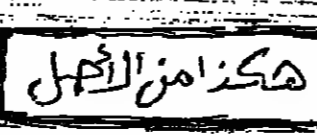
tors make no radical changes after tomorrow's game in Cardiff. Milne is currently programmed at 16st 5lbs but I suspect the Harlequin weighs in at considerably more these days. Simmons is unlucky to lose his place in the squad after only one opportunity. He did well for London during the divisional championship whereas Simpson was dropped by the North. But the selectors have watched Simpson since then and are assured he has regained the form which has made him the number two for the last five years, and have restored him in the knowledge that his experience would be useful in other areas of forward play - at prop for instance or, at a pinch, on a flank - if required. The England squad will gather in Richmond tomorrow night and work out at Twickenham on Sunday. They are due to meet again the following weekend, the selectors aiming to have as much practice together as possible before travelling. The players are due to stretch their legs at Easter weekend for their Hibernian football club, when they arrive in Edinburgh before moving out to Peebles, but two years ago the weather was so bad that training was strictly limited. Michael Weston, chairman of selectors, is keen to eliminate such a possibility by getting as much work done in the South beforehand. The selectors will also watch the performance on video of Bob Francis, the New Zealand referee who handles the Wales-Scotland game tomorrow. Mr Francis, who officiated in last season's games between England and Australia and when the Australians played Ireland in Dublin, is the match official for the Calcutta Cup game. He will also renew acquaintance with those England players who appeared against Auckland on tour in New Zealand last summer. Ireland flew to Paris yesterday to make their final dispositions for the game against France tomorrow at Parc des Princes. Their game will be refereed by Bob Fordham, the Australian who distributed 26 penalties to England and Wales at Twickenham a fortnight ago. The Irish, despite their declared intent of playing an open game, will not score the odd three points that Michael Kiernan can collect. ENGLAND v Scotland: GH Davies (Wasps); ST Smith (Wasps); SJ Hastings (Bath); JLB Salmon (Harlequin); A Underwood (Leicester); CR Andrew (Northampton); G Ainslie (Leicester); PAG Rendall (Wasps); SE Bran (Coventry); GS Pearce (Northampton); JP Hall (Bath); WA Dooley (Greenwich); D. G. Jones (Gloucester); PJ Winterbottom (Swansea); PJ Witherby (Coventry); GL Robbins (Coventry); Replacements: JA Palmer (Bath); BA Barnes (Leicester); GJ Chilcott (Bath); AW Simpson (Sale); NG Radman (Bath).

The state game states its case

Schools Rugby by Michael Stevenson The state of rugby in state schools may not be perfect but it is in better shape than it has made out - so speaks John Scott, rugby master at the Bishop of Hereford's Bluecoat School. Scott says that I paint "too bleak a picture" in criticising schools rugby and adds that after researching group 16 sides in the Midlands, he finds that well over three times as many boys are picked from state schools as from the independents. "Most of my fixtures are against the Independent sector," Scott writes, "and in every way we are as good as they are. Our first team results this season to date are: played 10, won 9. "I think you draw too bleak a picture. At 16 group level in the Midlands, things are very healthy in many of the state schools." Still, I suspect that, despite the presence of a number of very talented youngsters in the state schools, the overall standard in the independent schools is far higher. Could that be why John Scott plays most of his fixtures against the independents? Reg Davenport, master in charge at King's Macclesfield, is putting out a brochure to fund and commemorate their forthcoming tour of Portugal. He will have been heartened by his side's recent 21-15 defeat of the powerful Arnold side.

Guiding hand on financial tiller

By Gerald Davies "It pant y rhyd y dwr" is an old Welsh proverb which in its literal translation asserts a very obvious truth that water will run its course, inevitably, to the fertile valley. Putting aside a Welshman's shyness in talking about money, but realizing exactly its worth, this folksy wisdom means that to him that hath it shall be given. And usually in abundance, too. So it will be interpreted by the less financially fortunate sports as they look on enviously at the riches that are seemingly going rugby's way. The first British Gas-sponsored match between England and Wales has gone by, and tomorrow it is Welsh's express wish to give financial support to the first of the two home matches they will assist at the Arms Park this season. What with Schwepes sponsoring the club cup competition, advertising on the boardings around the pitch and the television contract, the Welsh Rugby Union can expect as much as £250,000 from these external sources of income. Three guiding provisos From those on the sidelines who carp at such success, and condemn the administrators for selling out the spirit of an amateur game, Ken Harris, the WRU treasurer, cannot really suffer such folly. "There is nothing wrong with this level of sponsorship," he said, "provided that three things are observed: that it does not infringe on the players, that it does not spoil our relationship with the clubs and that it does not intrude on the spectators' enjoyment. "The sponsors, after all, know what they are getting. And let me add, too, especially in view of what I've been reading recently, the ground ticket allocation to the clubs has not been affected in any way because what is allocated to the sponsors is the north stand." Not that the WRU committees are so altruistic as to relegate themselves to some inferior position in the stalls - they have simply been moved back, stock and barrel to the south stand instead. Ken Harris can feel proud of what has been achieved during his careful stewardship of the union's finances. This is his last year as treasurer of the WRU. During his time he has seen a remarkable transformation at the national ground. "Do you know," he said "the ground stank. Some players often complained that when they were tackled they tasted the... muck." To a man, conservatively suited and measuring his words carefully, speaking in a precise rhythm so that nothing could be misconstrued, this last word seemed to hang in the air. With his pronounced style he must have cut a cautious figure among the vociferous firebrands among the politicians of the general committee meeting. The days when dogs ran around the track a couple of times a week have long gone, as have the days when the River Taff so it seemed, overflowed its banks to assist many a Welsh team. There are players now in the team who do not remember such obviously high, though far from bright, days. Devereux and Jones may have been more - but not much more - than just a twinkle in a mother's eye, but they have known the place only in its rolled primness and not the allotment patch it once resembled, with the grass a mere sprinkling of parsley. Though he would not care to accept it, wishing to emphasize the team effort involved, Ken Harris has been the guiding light behind the change. He is nonetheless still surprised that a new ground has been made out of the old. "I didn't expect to see it finished," he says. "The north stand cost £1.2 million in 1969, by 1984 the south stand cost £5 million. In all it cost £9 million. We couldn't get rid of our debtors first time round - an idea that came from Scotland incidentally - but by the second phase of the development we were over-subscribed three times". And that was the greatest achievement? "No," he says emphatically. "The greatest achievement was solving the legal problems of ownership and securing the release of the greyhound company - who had the right to use the Arms Park several times a week - from their contract in 1967 when they had the right to stay until 1983. If that hadn't happened we couldn't have started". What of amateurism? Does he fear its loss in the future? "It is a problem, I grant you, but only in the sense that it needs to be overcome. For my part, I simply believe that it is in no way enjoyable and a better game if it is amateur. I don't mind that a man has more beer or more sandwiches, as long as he doesn't get paid for playing the game. "My fear is the difficulty we face in finding able administrators, who do it as a labour of love. There are some administrators, like the players perhaps, who would prefer something more. I liked President Kennedy's words which is applicable to rugby: 'Ask not what your country can do for you, ask what you can do for your country.' He would like to have been around for some more but feels the time has come when the way must be made for the younger man. Good to be around "It is a time of great change and it is good to be around in these times. I welcome the idea of the World Cup, if only that no one else gets in on the act, I would like to see how successful it is. On a more parochial level I see the Welsh Rugby Union, because of sponsorship and prudent loss-cutting, having paid off its debts. But I emphasize this, it is important, especially for a treasurer, not to measure the success of the WRU in commercial terms. "What is important is the way clubs, men, boys and young boys can benefit and to be conditions and facilities. This is what is ahead of us. When you consider all the brave decisions we took and look what has been achieved, we haven't done too badly now, have we? For an amateur game..."







PERSONAL COLUMNS

DEATHS
BLACKBURN - On January 29th 1986...
FRANK - On January 29th 1986...
GODD - On January 29th 1986...
LEA - On January 29th 1986...
PALMER - On January 29th 1986...
WALLACE - On January 29th 1986...
WATSON - On January 29th 1986...

DEATHS
BAYLOR - On January 29th 1986...
HARRIS - On January 29th 1986...
MORRIS - On January 29th 1986...
WATSON - On January 29th 1986...

DEATHS
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WATSON - On January 29th 1986...

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NOT A TRIVIAL PURSUIT
Our approach to recruitment is somewhat different. We believe there are many high level COMPUTER PROFESSIONALS with earnings of 20K+...

London
CUMBERLAND HOTEL: WEEK COMMENCING 10th FEB 1986
BIRMINGHAM
ALBANY HOTEL. WEEK COMMENCING 17th FEBRUARY 1986
MANCHESTER
PICCADILLY HOTEL.

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FULL TIME SECRETARY - architectural practice...
GENERAL MANAGER - major contract...

GENERAL APPOINTMENTS
PROPERTY ASSISTANT - established estate agent...
PROPERTY ASSISTANT - established estate agent...
PROPERTY ASSISTANT - established estate agent...

GENERAL APPOINTMENTS
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GENERAL APPOINTMENTS
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PROPERTY ASSISTANT - established estate agent...

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We are looking for a Trainee Marketing Assistant to be based in the Marketing Department of our London Office. The successful applicant will be in their early 20's and educated to 'A' Level Standard with at least 'C' Level Maths. A high standard of typing is essential, with experience of Wordstar or other word processing systems...



### A-plant causes cancer concern

By Ronald Haux

The number of young leukaemia victims living near Dounreay nuclear plant in Caithness gives "cause for concern", says a study into the incidence of cancer in northern Scotland.

The study, carried out by the Scottish Health Service Common Services Agency, found five cases of leukaemia in young people under the age of 25, four under 15-year-olds, in the area of Dounreay between 1979 and 1984. Four of the victims lived in Thurso, 12 kilometres from the nuclear station. The fifth lived only 3 kilometres away. There were no similar recorded cases of leukaemia in the area between 1968 and 1978.

Four were originally registered as acute lymphoid, and one as acute myeloid leukaemia, but this diagnosis was changed. There were no similar recorded cases of leukaemia in the area between 1968 and 1978.

"On the other hand, the fact that all reported cases within 25km occurred within a five-year period, five of them were in children under 15 and five within 12.5km of Dounreay, may increase its potential importance. Similar findings have been reported from other nuclear installations: Sellafield, Hunterston, Aldermaston and West Burghfield," the study said.

The findings were given in a letter today to *The Lancet* by Dr. Michael Hennesman, director of the Information Services Division of the agency. He said that while the findings were difficult to evaluate, they were cause for concern. An examination of all other childhood cancers and of leukaemia and certain types of cancer in adults showed no significant increase around Dounreay.

The study was commissioned as part of the public inquiry into plans to develop a nuclear reprocessing plant at Dounreay.

### Paris 'couture' is back in fashion



From Suzy Menkes, Paris

The youngest, freshest and sexiest collections for 20 years have put Paris *couture* back on the fashion map. A new-found confidence and energy pulsated through the shows, as the once-staid designers hoisted skirts above the waist and moulded their clothes sensuously round the body.

Curry tailoring, seductively draped evening dresses, delicate lace and sweeps of silk jersey all suggested a return to traditional *couture* elegance. The designers are trading again in a fashion currency debased by the swinging sixties and the sports-wear revolution.

In a return to the style of the 1950s, Yves Saint Laurent and Givenchy both paraded their collections without background music. Models, once slaves to the rhythm, glided silently down the catwalk to show off the superb clothes.

Audiences have doubled in the last two years and the *couture* collections are now bursting out of the gilded saloons. Next season they will be milted under one roof in the foyer of the Grand Palais, which houses France's finest art exhibitions.

Money is the key to the new-found success and creative energy of the once moribund *haute couture* (starting price £10,000).

The number of elite customers has remained stable at 3,500, but this international clientele is buying an increasing number of outfits. A 40 per cent increase in *couture* turnover is reported by M. Jacques Mosnier, president-elect of the *Chambre Syndicale*.

The strength of the United States dollar has brought American customers back to the *couture*, according to M. Mosnier. But the most important source of patronage is undoubtedly the Arab customers.

More significant for the French fashion industry as a whole is the latest surveys by the Comite Colbert of tourist shopping habits. Designer labels account for 82 per cent of fashion purchases made by visitors to the capital.

The socialist government, greeted with dread by the French high fashion industry, has in fact been its great benefactor. Investment in the new fashion museum alone has been £5 million. Culture minister M. Jack Lang, the Minister of Culture, has given public recognition to fashion as art by allowing ready-to-wear shows to be staged at the Louvre courtyard and in the Tuilleries Gardens.

With the French general election only six weeks away, all sides are showing a high fashion profile. Yesterday, the rightist mayor of Paris M. Jacques Chirac, the Rightist mayor of Paris, hosted the Golden Thimble awards.

The two sides came elegantly together at the show of Madame Gres, aged 84, the of *haute couture*. But Madame Mitterrand, in a discreet brown suit, and Madame Chirac, in cobalt blue, were carefully placed in different rooms of the *couture* salon. (Photograph: Harry Kerr)

### Hotel in search of its past

The Hotel de la Grande Bretagne has launched an appeal to its friends and patrons worldwide to enrich its archives by coming forward with any significant mementos of its chequered history which began in 1874.

Athens was then a mid-dling town of 67,000 people, plagued by a chronic water shortage that often brought the new hotel's liveried servants out on the street to buy drinking water for the guests from itinerant vendors.

The GB, as it is affectionately known to generations of Athenians, is not just the oldest existing hotel in town. It is an historic landmark that was often the hub of this nation's political fortunes, a silent witness of its vicissitudes - eleven *coups d'etat*, four dictatorships, a civil war, two world wars and the German occupation when it was converted into the Wehrmacht's headquarters.

At one point in 1944, when the communist guerrillas had overrun Greece, the GB and a few blocks around it were the only patch of free Greek territory.

The hotel was the seat of the beleaguered Greek Government, then led by George Papandreu, the present Prime Minister's late father. It was also the headquarters of the British Army which eventually defeated the communist bid for power, as well as the haunt of celebrated war correspondents who watched history in the making practically from the GB's doorstep.

In a spectacular reaction against Winston Churchill's surprise visit to Athens over Christmas 1944, the communist insurgents planted one ton of TNT in a sewage tunnel nearby under the hotel to blow it up.

But a British sapper on guard duty espied a suspicious cord through a man-hole and tragedy was averted. Mercifully, no mementos from this gruesome incident were displayed at the preliminary exhibition of memorabilia from the hotel's past that was inaugurated in Athens this week.

But there was a past from an artillery shell 1917 by the Royalists against the hotel. The owner was known for republican sympathies. This was on show, a side with the hotel's registry of 1896 with the taking part of the first modern revival of the Olympic Games at the Athens Stadium.

Next to it was the calligraphic recipe for orange *compote*, as well as the guestbook, left by Pierre Loti, the French novelist, inscribed with some pimentary thoughts in 1903.

The GB exhibition was called "A Glimpse into the Past". And in a sense the past seems to be the only place where Greek hoteliers can look for comfort. Tourism prospects for Greek tourists are fairly bright, chiefly because of terrorism.

The occupancy rate these days is just above ten per cent. Three large hotels in Athens have gone bankrupt. Others sought to retrench their expenses.

True, the number of foreign tourists leapt from six to seven million in 1985 and the British were again in the lead with 1.3 million. But for the first time there were fewer Americans and this hurts luxury hotels like the GB.

The Greeks blame all this on the travel warning put out by President Reagan last June urging Americans to keep out of Athens Airport after the hijack of the TWA flight to Rome.

Security at Athens airport has since been tightened, but the proliferation of terrorist acts in the region in the last quarter of 1985 induced Americans to be wary of Mediterranean airports or Mediterranean cruises, and seek their pleasures nearer home.

There is one comforting thought in all this," said the general manager, Mr. Apostolos Doxiadis. "It is that in a way we are all - Israel, Italy, Spain and we - in the same bag. So we can combine forces to fight back."

Marie Modiano

### THE TIMES INFORMATION SERVICE

#### Today's events

Organ recitals by James Parsons; Reid Hall, Edinburgh University, 1.10. Houstoo Church, Brentford, 8. Organ recital by John Scott; German Christ Church, Montpellier Place, SW7, 7.30. Anna Fawkes and Musicians; Manchester Concert Hall, Royal Northern College of Music, 7.30.

A Tribute to Nat King Cole with Danny Williams; St David's Hall, The Hayes, Cardiff, 7.30. Indian community dance gala; South Hill Park Wildlife Theatre, Bracknell, 7.30.

Concert by the Beaux Arts Trio; Dudley Town Hall, 7.30. Chaudos Chamber Choir; Messiah from scratch, St Stephen's Church, Dulwich, SE21, 7.30.

Talks, lectures, films June Redfern opens her studio to visitors. Artist in Residence; The National Gallery, WC2, 2. Masterpieces of Persian, Turkish and Mughal painting, by Barbara Brend; 12. Manuscript treasures from India, by Leyland High School, Consett, 7.30.

Fenny Reading; A Victorian evening of prose, verse and more by 19th century writers; by Gabriel Woolf, Central High School, Consett, 7.30.

#### Time - Cult and Calculation

In Hellenistic and early medieval schools; by Professor Wesley M Stevens; Durham University, 43 North Bailey, Durham City, 8. Salvatore Rosa, Witches at their incantation; Felicity Woolf; National Gallery, WC2, 1. Variations on a theme, The reclining female figure; lecture by Mary R. Ellis; 1. Video Artists on tour; Kevin Atherton; 8. Tate Gallery, SW1.

#### Food prices

Retail meat prices have fallen this week, with the biggest change on beef, mutton and sirloin steaks which are down 4p per lb to an average of £2.85 and £3.20 respectively. Top side and sirloin, at £2.16 a lb, is down 2p. Leg of pork averages £1.04, down 2p. Loins chop at £1.40, and boneless shoulder £1.22, are also cheaper. All home-produced lamb is down about 1p per lb, with the exception of best-end chops and middle neck. Average price for whole leg is £1.71, loin chops £1.93, and whole shoulder £1.03. New Zealand loin chops also down to an average £1.44 per lb.

Some good meat buys at shops and supermarkets this week: Sainsbury Topside of beef £1.88 per lb. New Zealand whole shoulder of lamb 58p lb. Asda home produced mince beef 89p lb. New Zealand turkey 3lb 4oz at £1.39. Safeway beef shoulder braising steak £1.39 per lb and broadened turkey escalopes £1.25 each. Finest frozen chickens 3lb does to 4lbs 47p per lb. Dewhurst and Baxters rump steak £2.79 per lb. Tesco New Zealand lamb leg 98p per lb and shoulder 52p per lb. Bejams pork chump chop 2½-3½ packs 99p per lb. Morrisons lamb legs 99p per lb down 30p. Marks and Spencer have 20p per lb off their beef cuts.

Trout, once a luxury food, is now widely available on the fish farms throughout the country. Supplies of sea fish are also particularly good for the time being. Fillets of salmon 89p per lb, kipper, 96p per lb, and mackerel, fresh 62p, and smoked 99p, can all be recommended. Large quantities are slightly cheaper at around £1.72 per lb, as are haddock, £1.75. Whiting at £1.29, and plaice £1.90. Lemon sole is becoming more plentiful and is down by 5p to £2.35 per lb.

#### Roads

London and South-east: A390: Single alternate line traffic in Norwood Road, junction of Ferry Lane. A285: Single alternate line traffic between Kew Bridge and Chalkers Corner (A316). A31: Gas repairs at junction with Jacklin Lane, West Street, Alresford, Hampshire.

Midlands: M1: Contrailow on roundabout at junction 18 (A425/A5, Crick); slip road closed; diversion from M1 at junction 16 and 20. A141: Temporary lights 24 hours a day on Warboys to Chatteris road, A446. Contrailow until March on Colehill by-pass.

Wales and West Mid: Guc lane southbound between junctions 25 and 26; hard shoulder and inside lane closed. A39: Restrictions between Street and A361 at Walton, Somerset. Road works at Holland Arms on Holyhead to Cerrydyrdon road; temporary lights at Bethesda.

North: M61: Left-hand lane closure on both north and southbound carriageways, on Blawir Bridge, M61 link at Walton Summit.

Scotland: A832: Reconstruction work south of Garloch. A811: single lane traffic and temporary signals E of Gartocharm. A814: Single-line traffic and temporary signals W of Dumbarrow East station, Glasgow Road, Dumbarrow. Information supplied by the AA

#### Weather

A cold E airstream covers the British Isles.

6 am to midnight

London, SE, central S, central N England, Midlands: Rather cloudy, mainly dry but scattered showers of rain or sleet; wind NE fresh or strong; max temp 4c (39f).

East Anglia, E NE England: Mostly cloudy, occasional showers of rain or sleet, snow on high ground; wind NE strong to gale; max temp 4c (39f).

Channel Islands: Rather cloudy, occasional rain or sleet, bright intervals; wind NE fresh or strong; max temp 4c (39f).

SW, NW England, Wales: Mainly dry, rather cloudy at times; bright or sunny intervals, wind NE fresh or strong; max temp 6c (43f).

Lake District, Isle of Man, SW, NE, NW Scotland, Glasgow, Argyll, Orkney, Shetland, N. Ireland: Mainly dry, rather cloudy at times, bright or sunny intervals, wind NE moderate or fresh, locally strong; max temp 6c (43f).

Borders, Edinburgh, Dundee, Aberdeen, Central Highlands, Mary Firth: Rather cloudy, occasional showers of rain or sleet, snow on high ground, wind NE moderate or fresh, locally strong; max temp 5c (41f).

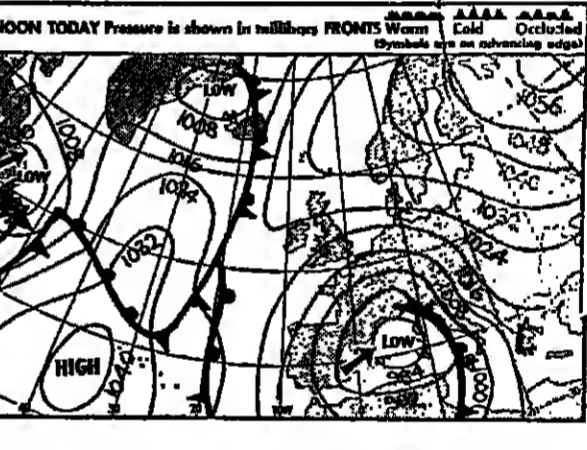
Outlook for tomorrow and Saturday: Little change.



#### High Tides

Location	Time	Time
London Bridge	2.22	8.48
Aberdeen	4.59	1.05
Avonmouth	0.27	0.59
Barnstaple	2.45	9.12
Cardiff	1.02	7.18
Dorchester	0.54	0.50
Dover	2.22	8.48
Falmouth	0.24	2.50
Glasgow	4.12	4.06
Glynn	3.02	3.36
Holyhead	1.33	2.47
Hull	0.48	0.28
Lough Lorne	4.12	4.06
Leith	1.58	0.54
Liverpool	2.22	2.42
London	0.24	2.53
Malpas	3.03	4.34
Mersey	0.47	0.44
Northfleet	0.24	0.14
Oban	0.54	0.23
Plymouth	0.54	0.23
Portsmouth	0.04	0.15
Southampton	2.07	2.43
Swansea	0.27	0.17
Wilton-on-Tyne	2.5	4.0

Tide measured in metres: 1m=3.2808ft.



#### Around Britain

Region	Sun	Rain	Wind	Temp
EAST COAST	0.4	0.4	0.4	0.4
SCOTLAND	0.4	0.4	0.4	0.4
Wales	0.4	0.4	0.4	0.4
London	0.4	0.4	0.4	0.4

#### The Times Crossword Puzzle No 16,957

A crossword puzzle grid with numbers in the starting squares. The grid is 15 squares wide and 10 squares high. Numbers are placed in some squares to indicate the start of words.

#### Top films

- The top box office films in London:
- 1 Rocky IV
  - 2 A Christmas Story
  - 3 Kiss of the Spider Woman
  - 4 Back to the Future
  - 5 Teen Wolf
  - 6 Year of the Dragon
  - 7 Defiance of the Heavens
  - 8 Death in a French Garden
  - 9 Death Wish II
  - 10 Letter to Brezhnev
- The top films in the provinces:
- 1 Back to the Future
  - 2 National Lampoon's European Vacation
  - 3 Death Wish III
  - 4 Fritz's Honour
  - 5 Fletch
- Supplied by Screen International

#### Top video rentals

- 1 Rambo: First Blood II
  - 2 Ghostbusters
  - 3 Gremlins
  - 4 Beverly Hills Cop
  - 5 The Terminator
  - 6 The New Ending Story
  - 7 Wizards of the Lost Kingdom
  - 8 (M) Into the Night
  - 9 (R) The Last Starfighter
  - 10 (R) Water
- Supplied by Video Business

#### Snow Reports

Country	Depth (cm)	Conditions	Weather
AUSTRIA	140 260	good	heavy good fine -1
Italy	70 180	fair	heavy fair fine -1
France	50 140	good	crust good cloud
SNOW	180 380	good	powder good cloud -2
LES ANDES	130 230	good	varied good cloud -5
ANDORRA	140 260	good	heavy good cloud -1
ITALY	50 80	fair	good snow -4
SWITZERLAND	145 220	good	powder good fine -2
CANADA	130 200	good	powder good f line -7
Gstaad	80 150	good	good good snow -2
Lanzarote	90 130	good	varied good fine -2
Skating restricted due to high winds			
Ski resorts	70 70	good	powder good snow -10
Verrier	70 220	good	varied fair cloud 0

In the above reports, supplied by representatives of the Ski Club of Great Britain, L refers to lower slopes and U to upper, and art to artificial.

#### The pound

Country	Rate
Australia \$	1.56
Canada C\$	1.00
Denmark Kr	12.48
France Fr	6.55
Germany M	1.93
Hong Kong \$	10.35
Italy Lira	2036
Japan Yen	161
Spain Ptas	166.64
Switzerland Sfr	2.00
Yugoslavia Din	136

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques and other foreign currency business.

Retail Price Index: 278.2

London: The FT Index closed up 5.1 at 7155.7.

ACROSS

- 1 Small container, say, with decoration on top (3-3).
- 2 Scottish poet's alternative to bard? (5).
- 3 Year of the Dragon (4).
- 4 Death in a French Garden (6).
- 5 Letter to Brezhnev (6).
- 6 (M) Into the Night (6).
- 7 (R) The Last Starfighter (10).
- 8 (R) Water (4).
- 9 Fletch (7).
- 10 Sheep from Ireland found in 11 (6).
- 11 Fail to find our little island state (3).
- 12 Gown Romeo hid in (6).
- 13 Some Romasans were doubtless satisfied (3).
- 14 Story-teller requiring good memory? (4).
- 15 Open defeat (4).
- 16 Sort of match that produces conflict (3).
- 17 Raiser of Derby's bid by 500 (6).
- 18 Getting stuck into food, ending with fish (8).
- 19 Hearty, hard to shift, and robust (6).
- 20 Triumph or disaster for Kipling (8).
- 21 Sort of university - ruddy good one (8).
- 22 Cold sweats/chills panted in French towns (2,4).

DOWN

- 1 A circle I'd dig out for flowers (8).
- 2 Part of goal, for Tennyson to pass on? (3).

Solution of Puzzle No 16,956

1	WATER
2	WATER
3	DRAGON
4	DEATH
5	LETTER
6	NIGHT
7	STAR
8	WATER
9	FLETCH
10	IRELAND
11	ISLE
12	ROMEO
13	ROMANS
14	WOLF
15	DEFEAT
16	CONFLICT
17	BID
18	FOOD
19	HEARTY
20	KIP
21	UNIVERSITY
22	COLD

هكذا من الالف